

# WISCONSIN JANUARY - SEPTEMBER 2020

## *Top Agent Report*

Top 50 by RESIDENTIAL COMMISSIONS

[INDIVIDUALS](#) | [TEAMS](#)

YTD 2020 Top 100 by RESIDENTIAL COMMISSIONS

[INDIVIDUALS](#)

YTD 2020 Top 50 by RESIDENTIAL COMMISSIONS

[TEAMS](#)

YTD Top 10 by COMMERCIAL COMMISSIONS

[INDIVIDUALS](#) | [TEAMS](#)

YTD Top 50 by TRANSACTION

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YTD Top LUXURY AGENTS

[INDIVIDUAL and TEAM](#)

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# TOP INDIVIDUAL AGENTS

SEPTEMBER 2020 | **WISCONSIN** | *BASED ON RESIDENTIAL COMMISSIONS*

|    | <b>Name</b>      | <b>Company</b>       | <b>City</b>   |
|----|------------------|----------------------|---------------|
| 1  | Cora Frank       | RE/MAX AFFILIATES    | Menomonie     |
| 2  | Lisa Reinecke    | RE/MAX REALTY 100    | Brookfield    |
| 3  | Levi Foss        | RE/MAX HERITAGE      | Green Bay     |
| 4  | Jason DeRousseau | RE/MAX ADVANTAGE     | Rice Lake     |
| 5  | Michelle Volkmar | RE/MAX NEWPORT ELITE | Kenosha       |
| 6  | Judy Barr        | RE/MAX PROPERTY PROS | Eagle River   |
| 7  | Karen Sorenson   | RE/MAX NEWPORT ELITE | Racine        |
| 8  | Mike Husnick     | RE/MAX EXCEL         | Schofield     |
| 9  | Lisa Fabiano     | RE/MAX LEADING EDGE  | Kenosha       |
| 10 | Sheryl Reedy     | RE/MAX RESULTS       | Onalaska      |
| 11 | Matthew Weber    | RE/MAX NORTHSTAR     | Cumberland    |
| 12 | Linda Swan       | RE/MAX NEWPORT ELITE | Kenosha       |
| 13 | James Tinman     | RE/MAX CORNERSTONE   | Frederic      |
| 14 | Brenda Thompson  | RE/MAX NORTHWOODS    | Minocqua      |
| 15 | Kimberly Brixius | RE/MAX PROPERTY PROS | Tomahawk      |
| 16 | Chris Hiller     | RE/MAX PROPERTY PROS | Minocqua      |
| 17 | Colleen Swanson  | RE/MAX PROPERTY PROS | Minocqua      |
| 18 | Rod Drendel      | RE/MAX HERITAGE      | Fond du Lac   |
| 19 | Ami May          | RE/MAX NEWPORT ELITE | Racine        |
| 20 | Tony Veranth     | RE/MAX NEWPORT ELITE | Racine        |
| 21 | Renee Crothers   | RE/MAX PREFERRED     | Sun Prairie   |
| 22 | Stephanie Arinta | RE/MAX NEWPORT ELITE | Kenosha       |
| 23 | Rico Sabatini    | RE/MAX PREFERRED     | Monona        |
| 24 | Jennifer Heiring | RE/MAX NEWPORT ELITE | Kenosha       |
| 25 | Linda Wells      | RE/MAX REALTY 100    | Hales Corners |

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SEPTEMBER 2020 | **WISCONSIN** | *BASED ON RESIDENTIAL COMMISSIONS*

| <b>Name</b>           | <b>Company</b>            | <b>City</b>      |
|-----------------------|---------------------------|------------------|
| 26 Tracey Gundersen   | RE/MAX PREFERRED REALTY   | Hayward          |
| 27 Adriane Stuebs     | RE/MAX SHINE              | Jefferson        |
| 28 Ben Komro          | RE/MAX REAL ESTATE GROUP  | Eau Claire       |
| 29 Bruce Olson        | RE/MAX ASSURANCE          | Siren            |
| 30 Jenny Coleman      | RE/MAX RIDGE-N-RIVER      | Prairie du Chien |
| 31 Yoon Kim           | RE/MAX LAKESIDE           | Milwaukee        |
| 32 Kathy Tutt         | RE/MAX ACTION NORTH       | Mercer           |
| 33 Bonnie Johnson     | RE/MAX REALTY 100         | Hales Corners    |
| 34 Sean Gitzlaff      | RE/MAX NEWPORT ELITE      | Kenosha          |
| 35 Justin Mueller     | RE/MAX PREMIER PROPERTIES | Burlington       |
| 36 Natalie Finkley    | RE/MAX LAKESIDE           | Milwaukee        |
| 37 Lane Manning       | RE/MAX PREFERRED          | Monona           |
| 38 Brooke Damaske     | RE/MAX 4 SEASONS          | Spooner          |
| 39 Sharon Stade       | RE/MAX COMMUNITY REALTY   | Lake Mills       |
| 40 Terry McKay        | RE/MAX SYNERGY            | River Falls      |
| 41 Randy Kozelka      | RE/MAX RIDGE-N-RIVER      | Prairie du Chien |
| 42 Julie Lammer       | RE/MAX AFFILIATES         | Menomonie        |
| 43 Kyle Pierce        | RE/MAX 4 SEASONS          | Spooner          |
| 44 Lisa Kind          | RE/MAX RESULTS            | Onalaska         |
| 45 Milan Filipovic    | RE/MAX NEWPORT ELITE      | Racine           |
| 46 Diane Zollitsch    | RE/MAX REALTY 100         | Milwaukee        |
| 47 Dennis Vlach       | RE/MAX REALTY 100         | Hales Corners    |
| 48 Jodi Toebe         | RE/MAX REALTY CENTER      | Oconomowoc       |
| 49 Sandy Ertel        | RE/MAX LAKESIDE           | Milwaukee        |
| 50 Kathryn Turtenwald | RE/MAX REALTY 100         | Menomonee Falls  |

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# TOP TEAMS

SEPTEMBER 2020 | **WISCONSIN** | *BASED ON RESIDENTIAL COMMISSIONS*

|    | <b>Name</b>        | <b>Team Name</b>                     | <b>Company</b>          | <b>City</b>     |
|----|--------------------|--------------------------------------|-------------------------|-----------------|
| 1  | Mike Polega        | The WI Real Estate Team              | RE/MAX REALTY 100       | Menomonee Falls |
| 2  | Felicia Pavlica    | Felicia Pavlica Team                 | RE/MAX NEWPORT ELITE    | Kenosha         |
| 3  | Judy Acker Maly    | Acker Maly Home Team                 | RE/MAX PREFERRED        | Waukegan        |
| 4  | Amber Huemmer      | The Huemmer Home Team                | RE/MAX PREFERRED        | Cottage Grove   |
| 5  | Dan Miller         | Mad City Dream Homes                 | RE/MAX PREFERRED        | Monona          |
| 6  | Brian Redlich      | Real Estate by Redlich Team          | RE/MAX REALTY 100       | Menomonee Falls |
| 7  | Dan Stacey         | The Dan Stacey Team                  | RE/MAX RESULTS          | La Crosse       |
| 8  | Gary Beaudoin      | Team Beaudoin                        | RE/MAX UNIVERSAL REALTY | Sheboygan Falls |
| 9  | Tom Combs          | The Combs Team                       | RE/MAX REALTY 100       | Hales Corners   |
| 10 | Julie Winter-Paez  | Julie Winter-Paez                    | RE/MAX PROPERTY PROS    | Eagle River     |
| 11 | Tricia Brost       | The Brost Group                      | RE/MAX GALLERY          | Mequon          |
| 12 | John Gscheidmeier  | Service First Pros-John Gscheidmeier | RE/MAX SERVICE FIRST    | Waukesha        |
| 13 | Peggy Acker-Farber | Acker-Farber Team                    | RE/MAX PREFERRED        | Waukegan        |
| 14 | Dominic Colosimo   | THE 608 TEAM                         | RE/MAX PREFERRED        | Madison         |
| 15 | Justin Hoffmann    | Team Hoffmann                        | RE/MAX REALTY 100       | Milwaukee       |
| 16 | Megan Wilson       | Real Estate Dream Team               | RE/MAX RESULTS          | Superior        |
| 17 | Bill Favre         | Bill Favre Team                      | RE/MAX RESULTS          | Onalaska        |
| 18 | Lisa Bennett       | The Discovery Real Estate Team       | RE/MAX PREFERRED        | Monona          |
| 19 | Jay Krickeberg     | The Krickeberg Group                 | RE/MAX REALTY 100       | Milwaukee       |
| 20 | Ken Biegel         | Ken & TD Biegel                      | RE/MAX PROPERTY PROS    | Eagle River     |
| 21 | Jean Werth         | The Werth Team                       | RE/MAX 24/7 REAL ESTATE | Appleton        |
| 22 | Jeff Marg          | Marg Real Estate Group               | RE/MAX EXCEL            | Schofield       |
| 23 | Terry Ault         | Terry Ault                           | RE/MAX EQUITY           | Whitewater      |
| 24 | Jim Purcell        | Client First Realtors, LLC           | RE/MAX REALTY 100       | Milwaukee       |
| 25 | Tom Telderer       | The Benson Group                     | RE/MAX REALTY 100       | Milwaukee       |

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|    | <b>Name</b>        | <b>Team Name</b>            | <b>Company</b>          | <b>City</b>     |
|----|--------------------|-----------------------------|-------------------------|-----------------|
| 26 | Krag Blomberg      | Krag Blomberg               | RE/MAX AFFILIATES       | Eau Claire      |
| 27 | Michael Richgels   | Michael Richgels            | RE/MAX RESULTS          | Onalaska        |
| 28 | Julie Brown        | Julie Brown Team            | RE/MAX AFFILIATES       | Eau Claire      |
| 29 | Thomas Didier      | Tom Didier Team             | RE/MAX UNITED           | Port Washington |
| 30 | Tony Antoniewicz   | Pure Integrity Homes        | RE/MAX PREFERRED        | Oregon          |
| 31 | Lonnie Larson      | Lonnie Larson Team          | RE/MAX RESULTS          | Hudson          |
| 32 | Julie Alibrando    | Julie Sells Team!           | RE/MAX PREFERRED        | La Valle        |
| 33 | Tom Acton          | Action Acton Team           | RE/MAX RESULTS          | Superior        |
| 34 | Herman Kraus       | Herman Kraus and Associates | RE/MAX PREFERRED        | Sun Prairie     |
| 35 | Sherie Grass       | The Sherie Grass Team       | RE/MAX RESULTS          | Onalaska        |
| 36 | Denise Goldsworthy | Merz & Goldsworthy          | RE/MAX PROPERTY PROS    | Minocqua        |
| 37 | Kristy Thiess      | Kristy Thiess               | RE/MAX AFFILIATES       | Eau Claire      |
| 38 | Mike Raivala       | 2Bridges Real Estate Group  | RE/MAX RESULTS          | Superior        |
| 39 | Cory Frank         | CF Real Estate Group        | RE/MAX PREFERRED        | Monona          |
| 40 | Beth Goethel       | Beth Goethel Team           | RE/MAX GRAND            | Baraboo         |
| 41 | Scott Elert        | Hometown Lake WI Group      | RE/MAX PREFERRED        | Poynette        |
| 42 | Julie Bollig       | Julie Bollig Team           | RE/MAX PREFERRED        | Oregon          |
| 43 | Bob Ritsch         | Bob Ritsch                  | RE/MAX AFFILIATES       | Eau Claire      |
| 44 | John Riesterer     | The Riesterer Team          | RE/MAX 24/7 REAL ESTATE | Appleton        |
| 45 | Lisa Bear          | Lisa Bear                   | RE/MAX REALTY CENTER    | Oconomowoc      |
| 46 | Mary Sloane        | Mary Sloane                 | RE/MAX INSIGHT          | Hartford        |
| 47 | Scott Campbell     | Scott W Campbell Team       | RE/MAX UNITED           | Cedarburg       |
| 48 | Michael Germain    | Mike Germain & Associates   | RE/MAX TEAM 1 REALTY    | Somerset        |
| 49 | Lisa Peronto       | The Lisa Peronto Team       | RE/MAX REALTY 100       | Brookfield      |
| 50 | Brian Stephan      | Brian Stephan               | RE/MAX RESULTS          | Onalaska        |

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by residential commissions

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|    | Name                | Company                  | City             |
|----|---------------------|--------------------------|------------------|
| 1  | Michelle Volkmar    | RE/MAX NEWPORT ELITE     | Kenosha          |
| 2  | Judy Barr           | RE/MAX PROPERTY PROS     | Eagle River      |
| 3  | Lisa Fabiano        | RE/MAX LEADING EDGE      | Kenosha          |
| 4  | Brenda Thompson     | RE/MAX NORTHWOODS        | Minocqua         |
| 5  | Levi Foss           | RE/MAX HERITAGE          | Green Bay        |
| 6  | Jennifer Heiring    | RE/MAX NEWPORT ELITE     | Kenosha          |
| 7  | Benjamin Lyons      | RE/MAX LYONS REAL ESTATE | Waupaca          |
| 8  | Cora Frank          | RE/MAX AFFILIATES        | Menomonie        |
| 9  | Lisa Reinecke       | RE/MAX REALTY 100        | Brookfield       |
| 10 | Jared Murphy        | RE/MAX RESULTS           | Ellsworth        |
| 11 | Brooke Damaske      | RE/MAX 4 SEASONS         | Spooner          |
| 12 | Jason DeRousseau    | RE/MAX ADVANTAGE         | Rice Lake        |
| 13 | Jenny Coleman       | RE/MAX RIDGE-N-RIVER     | Prairie du Chien |
| 14 | Bonnie Johnson      | RE/MAX REALTY 100        | Hales Corners    |
| 15 | Adriane Stuebs      | RE/MAX SHINE             | Jefferson        |
| 16 | Rico Sabatini       | RE/MAX PREFERRED         | Monona           |
| 17 | Karen Sorenson      | RE/MAX NEWPORT ELITE     | Racine           |
| 18 | Jay McGrath         | RE/MAX RESULTS           | Ellsworth        |
| 19 | Linda Wells         | RE/MAX REALTY 100        | Hales Corners    |
| 20 | Jonathan Hile       | RE/MAX NORTHSTAR         | Cumberland       |
| 21 | Jo Ann Vetter       | RE/MAX GALLERY           | Mequon           |
| 22 | John Durham         | RE/MAX RESULTS           | Hudson           |
| 23 | Tim Kapellen        | RE/MAX UNIVERSAL REALTY  | Sheboygan Falls  |
| 24 | Terry Lesperance    | RE/MAX REALTY 100        | Brookfield       |
| 25 | Janie Rivera Conley | RE/MAX MARKET PLACE      | Oak Creek        |

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|    | Name               | Company                    | City             |
|----|--------------------|----------------------------|------------------|
| 26 | Mike Drexler       | RE/MAX LYONS REAL ESTATE   | Waupaca          |
| 27 | Jody DeLasky       | RE/MAX NEW HORIZONS REALTY | Phillips         |
| 28 | Susie Vehrs        | RE/MAX PROPERTY PROS       | Minocqua         |
| 29 | Mike Klug          | RE/MAX NEWPORT ELITE       | Racine           |
| 30 | Terry McKay        | RE/MAX SYNERGY             | River Falls      |
| 31 | Sean Gitzlaff      | RE/MAX NEWPORT ELITE       | Kenosha          |
| 32 | Yoon Kim           | RE/MAX LAKESIDE            | Milwaukee        |
| 33 | Rhonda Simonson    | RE/MAX REALTY 100          | Hales Corners    |
| 34 | Rod Drendel        | RE/MAX HERITAGE            | Fond du Lac      |
| 35 | Randy Kozelka      | RE/MAX RIDGE-N-RIVER       | Prairie du Chien |
| 36 | Margaret Jacobson  | RE/MAX NEWPORT ELITE       | Kenosha          |
| 37 | Jody Frederking    | RE/MAX NEWPORT ELITE       | Salem            |
| 38 | Christina Weitzel  | RE/MAX PREFERRED           | Monona           |
| 39 | Stephanie Arinta   | RE/MAX NEWPORT ELITE       | Kenosha          |
| 40 | Sheryl Reedy       | RE/MAX RESULTS             | Onalaska         |
| 41 | Lisa Kind          | RE/MAX RESULTS             | Onalaska         |
| 42 | Lisa Eggman        | RE/MAX PROPERTY PROS       | Eagle River      |
| 43 | James DePas        | RE/MAX HERITAGE            | Green Bay        |
| 44 | Sally Luehman      | RE/MAX REALPROS            | Mauston          |
| 45 | Glen Hupfer        | RE/MAX UNITED              | West Bend        |
| 46 | Mike Husnick       | RE/MAX EXCEL               | Schofield        |
| 47 | Kimberly Devine    | RE/MAX REALTY 100          | Brookfield       |
| 48 | Spencer Hegenbarth | RE/MAX RESULTS             | Onalaska         |
| 49 | Kimberly Brixius   | RE/MAX PROPERTY PROS       | Tomahawk         |
| 50 | Marc McCallum      | RE/MAX WOODLANDS AND WATER | Hazelhurst       |

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|----|-----------------------|---------------------------|---------------|
| 51 | Martin Champagne      | RE/MAX REALTY 100         | Hales Corners |
| 52 | Linda Swan            | RE/MAX NEWPORT ELITE      | Kenosha       |
| 53 | Sharon Helwig         | RE/MAX AMERICAN DREAM     | Marshfield    |
| 54 | Heidi Kabat           | RE/MAX COMMUNITY REALTY   | Lake Mills    |
| 55 | Chris Ubert           | RE/MAX PREFERRED          | Sun Prairie   |
| 56 | Ben Komro             | RE/MAX REAL ESTATE GROUP  | Eau Claire    |
| 57 | Jim Henry             | RE/MAX RESULTS            | Hudson        |
| 58 | Natalie Finkley       | RE/MAX LAKESIDE           | Milwaukee     |
| 59 | Ami May               | RE/MAX NEWPORT ELITE      | Racine        |
| 60 | Tim Krueger           | RE/MAX PREFERRED          | Monona        |
| 61 | Melissa Roach-Zievers | RE/MAX NEWPORT ELITE      | Kenosha       |
| 62 | Michael Martin        | RE/MAX REALTY 100         | Brookfield    |
| 63 | Jeff Shenk            | RE/MAX PROPERTY PROS      | Eagle River   |
| 64 | Justin Mueller        | RE/MAX PREMIER PROPERTIES | Burlington    |
| 65 | Julie Lammer          | RE/MAX AFFILIATES         | Menomonie     |
| 66 | Tony Veranth          | RE/MAX NEWPORT ELITE      | Racine        |
| 67 | Brian Paul            | RE/MAX REALTY 100         | Milwaukee     |
| 68 | Curt Klenz            | RE/MAX REALTY 100         | Hales Corners |
| 69 | Bruce Olson           | RE/MAX ASSURANCE          | Siren         |
| 70 | Natasha Easter        | RE/MAX NEWPORT ELITE      | Kenosha       |
| 71 | Michelle Hansen       | RE/MAX ON THE WATER       | Oshkosh       |
| 72 | Sharon Stade          | RE/MAX COMMUNITY REALTY   | Lake Mills    |
| 73 | Glenna Schumann       | RE/MAX CONNECTIONS        | Portage       |
| 74 | Chris Lukens          | RE/MAX PREFERRED          | Oregon        |
| 75 | Tracy Thompson        | RE/MAX GRAND              | Sauk City     |

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|----------------------|--------------------------|-------------|
| 76 Steven Schuster   | RE/MAX PREFERRED         | Sun Prairie |
| 77 Chris Hiller      | RE/MAX PROPERTY PROS     | Minocqua    |
| 78 Lora Bladow       | RE/MAX EXCEL             | Schofield   |
| 79 Julie Blaser      | RE/MAX HERITAGE          | Green Bay   |
| 80 Daniel Turner     | RE/MAX NEWPORT ELITE     | Kenosha     |
| 81 Wendy Pertzsch    | RE/MAX RESULTS           | La Crosse   |
| 82 Paula Becker      | RE/MAX UNITED            | West Bend   |
| 83 John Panzigrau    | RE/MAX REAL ESTATE GROUP | Eau Claire  |
| 84 Miguel Braun      | RE/MAX LAKESIDE          | Milwaukee   |
| 85 Kathy Tutt        | RE/MAX ACTION NORTH      | Mercer      |
| 86 Michelle Millikin | RE/MAX EXCEL             | Schofield   |
| 87 Jim Albrecht      | RE/MAX REALTY CENTER     | Oconomowoc  |
| 88 Barry Luce        | RE/MAX COMMUNITY REALTY  | Lake Mills  |
| 89 Kristie Nelson    | RE/MAX AFFILIATES        | Eau Claire  |
| 90 Kathy Zimmermann  | RE/MAX COMMUNITY REALTY  | Lake Mills  |
| 91 Matthew Weber     | RE/MAX NORTHSTAR         | Cumberland  |
| 92 Tracey Fries      | RE/MAX RESULTS           | Onalaska    |
| 93 Steve Huhta       | RE/MAX LYONS REAL ESTATE | Waupaca     |
| 94 Jessica Merritt   | RE/MAX REALTY 100        | Milwaukee   |
| 95 James Tinman      | RE/MAX CORNERSTONE       | Frederic    |
| 96 Pamela Mezzano    | RE/MAX ON THE WATER      | Oshkosh     |
| 97 Roxane Schiller   | RE/MAX PROPERTY SHOP     | Deerfield   |
| 98 Doug Villars      | RE/MAX ON THE WATER      | Oshkosh     |
| 99 Jennifer Vozka    | RE/MAX INVEST            | Rhineland   |
| 100 Jack Doemel      | RE/MAX ON THE WATER      | Oshkosh     |

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|    | Name               | Team Name                            | Company                 | City            |
|----|--------------------|--------------------------------------|-------------------------|-----------------|
| 1  | Felicia Pavlica    | Felicia Pavlica Team                 | RE/MAX NEWPORT ELITE    | Kenosha         |
| 2  | Mike Polega        | The WI Real Estate Team              | RE/MAX REALTY 100       | Menomonee Falls |
| 3  | Justin Hoffmann    | Team Hoffmann                        | RE/MAX REALTY 100       | Milwaukee       |
| 4  | Dan Miller         | Mad City Dream Homes                 | RE/MAX PREFERRED        | Monona          |
| 5  | Judy Acker Maly    | Acker Maly Home Team                 | RE/MAX PREFERRED        | Waunakee        |
| 6  | Dan Stacey         | The Dan Stacey Team                  | RE/MAX RESULTS          | La Crosse       |
| 7  | Gary Beaudoin      | Team Beaudoin                        | RE/MAX UNIVERSAL REALTY | Sheboygan Falls |
| 8  | Amber Huemmer      | The Huemmer Home Team                | RE/MAX PREFERRED        | Cottage Grove   |
| 9  | Dominic Colosimo   | THE 608 TEAM                         | RE/MAX PREFERRED        | Madison         |
| 10 | Bill Favre         | Bill Favre Team                      | RE/MAX RESULTS          | Onalaska        |
| 11 | Peggy Acker-Farber | Acker-Farber Team                    | RE/MAX PREFERRED        | Waunakee        |
| 12 | Brian Redlich      | Real Estate by Redlich Team          | RE/MAX REALTY 100       | Menomonee Falls |
| 13 | Thomas Didier      | Tom Didier Team                      | RE/MAX UNITED           | Port Washington |
| 14 | Michael Richgels   | Michael Richgels                     | RE/MAX RESULTS          | Onalaska        |
| 15 | John Gscheidmeier  | Service First Pros-John Gscheidmeier | RE/MAX SERVICE FIRST    | Waukesha        |
| 16 | Julie Winter-Paez  | Julie Winter-Paez                    | RE/MAX PROPERTY PROS    | Eagle River     |
| 17 | Jeff Marg          | Marg Real Estate Group               | RE/MAX EXCEL            | Schofield       |
| 18 | Jay Krickeberg     | The Krickeberg Group                 | RE/MAX REALTY 100       | Milwaukee       |
| 19 | Julie Alibrando    | Julie Sells Team!                    | RE/MAX PREFERRED        | La Valle        |
| 20 | Tricia Brost       | The Brost Group                      | RE/MAX GALLERY          | Mequon          |
| 21 | Scott Elert        | Hometown Lake WI Group               | RE/MAX PREFERRED        | Poynette        |
| 22 | Tony Antoniewicz   | Pure Integrity Homes                 | RE/MAX PREFERRED        | Oregon          |
| 23 | Dale Marciniak     | The Marciniak Team                   | RE/MAX REALTY 100       | Milwaukee       |
| 24 | Megan Wilson       | Real Estate Dream Team               | RE/MAX RESULTS          | Superior        |
| 25 | Lonnie Larson      | Lonnie Larson Team                   | RE/MAX RESULTS          | Hudson          |

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|----|--------------------|--------------------------------|-------------------------|---------------|
| 26 | Tom Telderer       | The Benson Group               | RE/MAX REALTY 100       | Milwaukee     |
| 27 | Jean Werth         | The Werth Team                 | RE/MAX 24/7 REAL ESTATE | Appleton      |
| 28 | Julie Bollig       | Julie Bollig Team              | RE/MAX PREFERRED        | Oregon        |
| 29 | Tom Combs          | The Combs Team                 | RE/MAX REALTY 100       | Hales Corners |
| 30 | Lisa Peronto       | The Lisa Peronto Team          | RE/MAX REALTY 100       | Brookfield    |
| 31 | Beth Goethel       | Beth Goethel Team              | RE/MAX GRAND            | Baraboo       |
| 32 | Kristy Thiess      | Kristy Thiess                  | RE/MAX AFFILIATES       | Eau Claire    |
| 33 | Lisa Bennett       | The Discovery Real Estate Team | RE/MAX PREFERRED        | Monona        |
| 34 | Brian Sheehan      | Sheehan Mohns Group            | RE/MAX REALTY 100       | Brookfield    |
| 35 | Denise Goldsworthy | Merz & Goldsworthy             | RE/MAX PROPERTY PROS    | Minocqua      |
| 36 | Karen Harvey       | Harvey Group                   | RE/MAX EXCEL            | Schofield     |
| 37 | Mike Raivala       | 2Bridges Real Estate Group     | RE/MAX RESULTS          | Superior      |
| 38 | Nanci Caflisch     | Wisconsin Home Team            | RE/MAX GRAND            | Baraboo       |
| 39 | Krag Blomberg      | Krag Blomberg                  | RE/MAX AFFILIATES       | Eau Claire    |
| 40 | Tom Acton          | Action Acton Team              | RE/MAX RESULTS          | Superior      |
| 41 | Terry Ault         | Terry Ault                     | RE/MAX EQUITY           | Whitewater    |
| 42 | Ken Biegel         | Ken & TD Biegel                | RE/MAX PROPERTY PROS    | Eagle River   |
| 43 | Greg Busha         | The Busha Team                 | RE/MAX 24/7 REAL ESTATE | Appleton      |
| 44 | Jim Purcell        | Client First Realtors, LLC     | RE/MAX REALTY 100       | Milwaukee     |
| 45 | Brian Stephan      | Brian Stephan                  | RE/MAX RESULTS          | Onalaska      |
| 46 | Dawn Levandoski    | Dawn Levandoski Team           | RE/MAX RESULTS          | Onalaska      |
| 47 | Michael Germain    | Mike Germain & Associates      | RE/MAX TEAM 1 REALTY    | Somerset      |
| 48 | Mary Sloane        | Mary Sloane                    | RE/MAX INSIGHT          | Hartford      |
| 49 | Sherie Grass       | The Sherie Grass Team          | RE/MAX RESULTS          | Onalaska      |
| 50 | Julie Brown        | Julie Brown Team               | RE/MAX AFFILIATES       | Eau Claire    |

## HOME OF THE TOP PRODUCER

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- Team Leaders, ranked by team total, all areas of specialization, residential commissions only.
- Based on commissions reported to the region on closed transactions from 1.1.2020 – 9.30.2020
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# TOP INDIVIDUAL AGENTS

by commercial commissions

JANUARY - SEPTEMBER 2020 | WISCONSIN

|    | Name             | Company                 | City          |
|----|------------------|-------------------------|---------------|
| 1  | James Fletcher   | RE/MAX 24/7 REAL ESTATE | Appleton      |
| 2  | Dennis Vlach     | RE/MAX REALTY 100       | Hales Corners |
| 3  | Jeff Fuller      | RE/MAX PREFERRED        | Sun Prairie   |
| 4  | Lawrence Stanul  | RE/MAX REALTY CENTER    | Oconomowoc    |
| 5  | Michael Dorsey   | RE/MAX ON THE WATER     | Oshkosh       |
| 6  | Leo Schuch       | RE/MAX NEWPORT ELITE    | Kenosha       |
| 7  | Becky Kissinger  | RE/MAX HERITAGE         | Fond du Lac   |
| 8  | Brenda Thompson  | RE/MAX NORTHWOODS       | Minocqua      |
| 9  | Michael Williams | RE/MAX CENTRAL          | Plover        |
| 10 | Renee Crothers   | RE/MAX PREFERRED        | Sun Prairie   |

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# TOP TEAMS

by commercial commissions

JANUARY - SEPTEMBER 2020 | WISCONSIN

|    | Name              | Team Name              | Company              | City            |
|----|-------------------|------------------------|----------------------|-----------------|
| 1  | Graig Goldman     | The Goldman Group      | RE/MAX LAKESIDE      | Milwaukee       |
| 2  | Mark Kivley       | Mark Kivley            | RE/MAX LAKESIDE      | Milwaukee       |
| 3  | Julie Winter-Paez | Julie Winter-Paez      | RE/MAX PROPERTY PROS | Eagle River     |
| 4  | Thomas Didier     | Tom Didier Team        | RE/MAX UNITED        | Port Washington |
| 5  | Jeff Marg         | Marg Real Estate Group | RE/MAX EXCEL         | Schofield       |
| 6  | Max Rea           | The Team To Trust      | RE/MAX EXCEL         | Schofield       |
| 7  | Bill Favre        | Bill Favre Team        | RE/MAX RESULTS       | Onalaska        |
| 8  | Tony Antoniewicz  | Pure Integrity Homes   | RE/MAX PREFERRED     | Oregon          |
| 9  | Brian Sheehan     | Sheehan Mohns Group    | RE/MAX REALTY 100    | Brookfield      |
| 10 | Timothy Wimmer    | Wimmer Real Estate     | RE/MAX EXCEL         | Schofield       |

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# TOP INDIVIDUAL AGENTS

by transaction

JANUARY - SEPTEMBER 2020 | WISCONSIN

| Name                   | Company                    | City             |
|------------------------|----------------------------|------------------|
| 1 Michelle Volkmar     | RE/MAX NEWPORT ELITE       | Kenosha          |
| 2 Levi Foss            | RE/MAX HERITAGE            | Green Bay        |
| 3 Brenda Thompson      | RE/MAX NORTHWOODS          | Minocqua         |
| 4 Randy Kozelka        | RE/MAX RIDGE-N-RIVER       | Prairie du Chien |
| 5 Benjamin Lyons       | RE/MAX LYONS REAL ESTATE   | Waupaca          |
| 6 Rod Drendel          | RE/MAX HERITAGE            | Fond du Lac      |
| 7 Jenny Coleman        | RE/MAX RIDGE-N-RIVER       | Prairie du Chien |
| 7 Brooke Damaske       | RE/MAX 4 SEASONS           | Spooner          |
| 8 Cora Frank           | RE/MAX AFFILIATES          | Menomonie        |
| 9 Judy Barr            | RE/MAX PROPERTY PROS       | Eagle River      |
| 10 Jennifer Heiring    | RE/MAX NEWPORT ELITE       | Kenosha          |
| 11 Karen Sorenson      | RE/MAX NEWPORT ELITE       | Racine           |
| 12 Jared Murphy        | RE/MAX RESULTS             | Ellsworth        |
| 13 Lisa Fabiano        | RE/MAX LEADING EDGE        | Kenosha          |
| 14 Adriane Stuebs      | RE/MAX SHINE               | Jefferson        |
| 15 Sally Luehman       | RE/MAX REALPROS            | Mauston          |
| 16 Jody DeLasky        | RE/MAX NEW HORIZONS REALTY | Phillips         |
| 17 Sean Gitzlaff       | RE/MAX NEWPORT ELITE       | Kenosha          |
| 18 Jonathan Hile       | RE/MAX NORTHSTAR           | Cumberland       |
| 19 Mike Drexler        | RE/MAX LYONS REAL ESTATE   | Waupaca          |
| 20 Jennifer Vozka      | RE/MAX INVEST              | Rhineland        |
| 21 Kimberly Brixius    | RE/MAX PROPERTY PROS       | Tomahawk         |
| 22 Jason DeRousseau    | RE/MAX ADVANTAGE           | Rice Lake        |
| 22 Bruce Olson         | RE/MAX ASSURANCE           | Siren            |
| 22 Tim Kapellen        | RE/MAX UNIVERSAL REALTY    | Sheboygan Falls  |
| 22 Janie Rivera Conley | RE/MAX MARKET PLACE        | Oak Creek        |

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# TOP INDIVIDUAL AGENTS

by transaction

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| Name                  | Company                    | City          |
|-----------------------|----------------------------|---------------|
| 23 Natalie Finkley    | RE/MAX LAKESIDE            | Milwaukee     |
| 24 Bonnie Johnson     | RE/MAX REALTY 100          | Hales Corners |
| 25 Sheryl Reedy       | RE/MAX RESULTS             | Onalaska      |
| 25 Mike Klug          | RE/MAX NEWPORT ELITE       | Racine        |
| 26 Margaret Jacobson  | RE/MAX NEWPORT ELITE       | Kenosha       |
| 27 Terry McKay        | RE/MAX SYNERGY             | River Falls   |
| 28 Susie Vehrs        | RE/MAX PROPERTY PROS       | Minocqua      |
| 29 James DePas        | RE/MAX HERITAGE            | Green Bay     |
| 30 Sharon Helwig      | RE/MAX AMERICAN DREAM      | Marshfield    |
| 31 Linda Swan         | RE/MAX NEWPORT ELITE       | Kenosha       |
| 31 Jay McGrath        | RE/MAX RESULTS             | Ellsworth     |
| 31 Ben Komro          | RE/MAX REAL ESTATE GROUP   | Eau Claire    |
| 31 Mike Husnick       | RE/MAX EXCEL               | Schofield     |
| 32 Kathy Tutt         | RE/MAX ACTION NORTH        | Mercer        |
| 33 Lisa Reinecke      | RE/MAX REALTY 100          | Brookfield    |
| 33 Sandy Ertel        | RE/MAX LAKESIDE            | Milwaukee     |
| 33 Spencer Hegenbarth | RE/MAX RESULTS             | Onalaska      |
| 34 Yoon Kim           | RE/MAX LAKESIDE            | Milwaukee     |
| 34 Christina Weitzel  | RE/MAX PREFERRED           | Monona        |
| 35 Jody Frederking    | RE/MAX NEWPORT ELITE       | Salem         |
| 35 Terry Lesperance   | RE/MAX REALTY 100          | Brookfield    |
| 35 Stephanie Arinta   | RE/MAX NEWPORT ELITE       | Kenosha       |
| 35 Miguel Braun       | RE/MAX LAKESIDE            | Milwaukee     |
| 36 Michael Keller     | RE/MAX NEW HORIZONS REALTY | Phillips      |
| 36 Doug Villars       | RE/MAX ON THE WATER        | Oshkosh       |
| 36 Jeff Shenk         | RE/MAX PROPERTY PROS       | Eagle River   |
| 36 David Germann      | RE/MAX REALPROS            | Mauston       |

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# TOP TEAMS

by transaction

JANUARY - SEPTEMBER 2020 | WISCONSIN

|    | Name               | Team Name                            | Company                 | City            |
|----|--------------------|--------------------------------------|-------------------------|-----------------|
| 1  | Gary Beaudoin      | Team Beaudoin                        | RE/MAX UNIVERSAL REALTY | Sheboygan Falls |
| 2  | Felicia Pavlica    | Felicia Pavlica Team                 | RE/MAX NEWPORT ELITE    | Kenosha         |
| 3  | Justin Hoffmann    | Team Hoffmann                        | RE/MAX REALTY 100       | Milwaukee       |
| 4  | Dan Stacey         | The Dan Stacey Team                  | RE/MAX RESULTS          | La Crosse       |
| 5  | Mike Polega        | The WI Real Estate Team              | RE/MAX REALTY 100       | Menomonee Falls |
| 6  | Bill Favre         | Bill Favre Team                      | RE/MAX RESULTS          | Onalaska        |
| 7  | Dan Miller         | Mad City Dream Homes                 | RE/MAX PREFERRED        | Monona          |
| 8  | Amber Huemmer      | The Huemmer Home Team                | RE/MAX PREFERRED        | Cottage Grove   |
| 9  | Jeff Marg          | Marg Real Estate Group               | RE/MAX EXCEL            | Schofield       |
| 10 | Julie Alibrando    | Julie Sells Team!                    | RE/MAX PREFERRED        | La Valle        |
| 11 | Jay Krickeberg     | The Krickeberg Group                 | RE/MAX REALTY 100       | Milwaukee       |
| 12 | Julie Winter-Paez  | Julie Winter-Paez                    | RE/MAX PROPERTY PROS    | Eagle River     |
| 13 | Brian Redlich      | Real Estate by Redlich Team          | RE/MAX REALTY 100       | Menomonee Falls |
| 14 | Tricia Brost       | The Brost Group                      | RE/MAX GALLERY          | Mequon          |
| 15 | John Gscheidmeier  | Service First Pros-John Gscheidmeier | RE/MAX SERVICE FIRST    | Waukesha        |
| 16 | Judy Acker Maly    | Acker Maly Home Team                 | RE/MAX PREFERRED        | Waunakee        |
| 17 | Thomas Didier      | Tom Didier Team                      | RE/MAX UNITED           | Port Washington |
| 18 | Michael Richgels   | Michael Richgels                     | RE/MAX RESULTS          | Onalaska        |
| 19 | Dominic Colosimo   | THE 608 TEAM                         | RE/MAX PREFERRED        | Madison         |
| 20 | Peggy Acker-Farber | Acker-Farber Team                    | RE/MAX PREFERRED        | Waunakee        |
| 21 | Megan Wilson       | Real Estate Dream Team               | RE/MAX RESULTS          | Superior        |
| 22 | Jean Werth         | The Werth Team                       | RE/MAX 24/7 REAL ESTATE | Appleton        |
| 23 | Tom Acton          | Action Acton Team                    | RE/MAX RESULTS          | Superior        |
| 23 | Scott Elert        | Hometown Lake WI Group               | RE/MAX PREFERRED        | Poynette        |
| 23 | Lonnie Larson      | Lonnie Larson Team                   | RE/MAX RESULTS          | Hudson          |

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# TOP TEAMS

by transaction

JANUARY - SEPTEMBER 2020 | WISCONSIN

| Name                  | Team Name                  | Company                 | City          |
|-----------------------|----------------------------|-------------------------|---------------|
| 24 Mike Raivala       | 2Bridges Real Estate Group | RE/MAX RESULTS          | Superior      |
| 24 Kristy Thiess      | Kristy Thiess              | RE/MAX AFFILIATES       | Eau Claire    |
| 25 Tony Antoniewicz   | Pure Integrity Homes       | RE/MAX PREFERRED        | Oregon        |
| 26 Beth Goethel       | Beth Goethel Team          | RE/MAX GRAND            | Baraboo       |
| 27 Dale Marciniak     | The Marciniak Team         | RE/MAX REALTY 100       | Milwaukee     |
| 28 Krag Blomberg      | Krag Blomberg              | RE/MAX AFFILIATES       | Eau Claire    |
| 29 Tom Combs          | The Combs Team             | RE/MAX REALTY 100       | Hales Corners |
| 30 Denise Goldsworthy | Merz & Goldsworthy         | RE/MAX PROPERTY PROS    | Minocqua      |
| 31 Julie Brown        | Julie Brown Team           | RE/MAX AFFILIATES       | Eau Claire    |
| 32 Michael Germain    | Mike Germain & Associates  | RE/MAX TEAM 1 REALTY    | Somerset      |
| 33 Greg Busha         | The Busha Team             | RE/MAX 24/7 REAL ESTATE | Appleton      |
| 34 Graig Goldman      | The Goldman Group          | RE/MAX LAKESIDE         | Milwaukee     |
| 35 Brian Stephan      | Brian Stephan              | RE/MAX RESULTS          | Onalaska      |
| 35 Shelley Watkins    | Shelley Watkins            | RE/MAX AFFILIATES       | Menomonie     |
| 36 Thomas Telderer    | The Benson Group           | RE/MAX REALTY 100       | Milwaukee     |
| 37 Terry Ault         | Terry Ault                 | RE/MAX EQUITY           | Whitewater    |
| 37 Nanci Caflisch     | Wisconsin Home Team        | RE/MAX GRAND            | Baraboo       |
| 38 John Riesterer     | The Riesterer Team         | RE/MAX 24/7 REAL ESTATE | Appleton      |
| 39 Ken Biegel         | Ken & TD Biegel            | RE/MAX PROPERTY PROS    | Eagle River   |
| 39 Joseph Hermanson   | We Know Houses Team        | RE/MAX RESULTS          | Superior      |
| 39 Mark Kivley        | Mark Kivley                | RE/MAX LAKESIDE         | Milwaukee     |
| 40 Brian Sheehan      | Sheehan Mohns Group        | RE/MAX REALTY 100       | Brookfield    |
| 41 Steve Germond      | The Germond Group          | RE/MAX RESULTS          | Superior      |
| 41 Sherie Grass       | The Sherie Grass Team      | RE/MAX RESULTS          | Onalaska      |
| 41 Jim Purcell        | Client First Realtors, LLC | RE/MAX REALTY 100       | Milwaukee     |

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# TOP LUXURY AGENT AND TEAM

by transaction

JANUARY - SEPTEMBER 2020 | WISCONSIN

|                |                                    |
|----------------|------------------------------------|
| Name           | Judy Barr                          |
| Company   City | RE/MAX Property Pros   Eagle River |

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|                |                             |
|----------------|-----------------------------|
| Name           | Peggy Acker-Farber          |
| Team Name      | Acker-Farber Team           |
| Company   City | RE/MAX PREFERRED   Waunakee |

- \* Data sources include REality and iFranchise for transactions closed 1.1.2020 – 9.30.2020.
- \* Top Luxury agents are Top Producers, meet the state luxury criteria, and exemplify the qualities and values of the RE/MAX brand.
- \* WI Luxury transaction criteria: closing 2 or more transactions over \$465,000 in the last 60 days

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