

# THE ISLANDS

## VERMONT

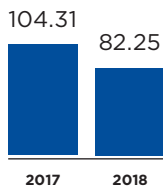
2017 2018  
\$282,373.60 \$280,313.84

↓ 0.73%

AVERAGE SALES  
PRICE FOR Q1  
PERCENT CHANGE

### Chittenden, Franklin counties

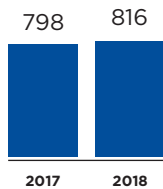
Average days on  
market for Q1:



Average days on  
market for  
Q1 percent  
change:

↓ 21.15%

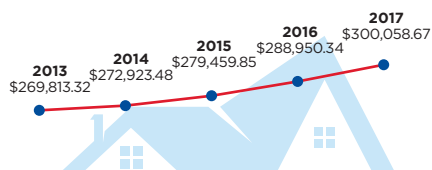
Units sold in Q1:



Units sold  
in Q1 percent  
change:

↑ 2.26%

AVERAGE RESIDENTIAL  
SALE PRICE 2013-2017



Typical Buyer:



**BUYERS  
WITH FAMILIES**

Typical Seller:



**RETIREE  
SELLERS**

Type of Home in Greatest Demand:



**SINGLE FAMILY**

Current Market Dynamics:



**SELLERS'  
MARKET**

Average time sellers  
of homes under \$300,000  
accepted an offer:

**+/- 7 DAYS**

**RECOMMENDED  
RENOVATIONS  
FOR SELLERS:**

- Renovated kitchen
- Updated windows & doors
- Clean, decluttered home

**"MUST HAVE"  
AMENITIES  
FOR BUYERS:**

- Walkable community
- Proximity to retail & restaurants
- Proximity to job centers

**TOP UP-AND-COMING  
NEIGHBORHOODS:**

Georgia, Fairfax,  
Monkton, Starksboro,  
Bristol

Data and insight provided by RE/MAX INTEGRA, New England. Data reflects January – March 2018 and the same timeframe for 2017, except where indicated.

### LUXURY MARKET



Average luxury sales price:  
**\$1,050,000.00**

**2018 MARKET  
TRENDS REPORT**

**RE/MAX®**