

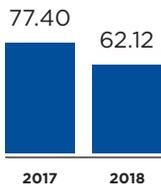
# MERRIMACK VALLEY

## NEW HAMPSHIRE



### Hillsborough, Merrimack counties

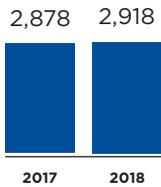
Average days on market for Q1:



Average days on market for Q1 percent change:

**↓19.74%**

Units sold in Q1:



Units sold in Q1 percent change:

**↓1.39%**

AVERAGE RESIDENTIAL SALE PRICE 2013-2017



Typical Buyer:



**BUYERS WITH FAMILIES**

Type of Home in Greatest Demand:



**SINGLE FAMILY**

Typical Seller:



**ALL SELLERS**

Current Market Dynamics:



**SELLERS' MARKET**

Average time sellers of homes under \$300,000 accepted an offer:

**DEPENDS**

RECOMMENDED RENOVATIONS FOR SELLERS:

- Renovated kitchen & bath(s)
- Clean, decluttered home

"MUST HAVE" AMENITIES FOR BUYERS:

- Newly built home
- Updated kitchen & bath(s)

TOP UP-AND-COMING NEIGHBORHOODS:

N/A

Data and insight provided by RE/MAX INTEGRA, New England. Data reflects January – March 2018 and the same timeframe for 2017, except where indicated.

### LUXURY MARKET



Average luxury sales price:

**\$1,231,335.00**

2018 MARKET TRENDS REPORT

**RE/MAX**