

# GREATER MANCHESTER

## NEW HAMPSHIRE

2017 \$263,881.24 2018 \$279,307.59

↑ 5.85%  
AVERAGE SALES  
PRICE FOR Q1  
PERCENT CHANGE

### Hillsborough county

Average days on market for Q1:

72.02 68.68



2017 2018

Average days on market for Q1 percent change:

↓ 4.64%

Units sold in Q1:

2,048 2,092

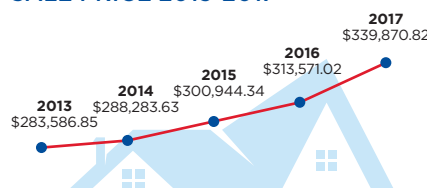


2017 2018

Units sold in Q1 percent change:

↑ 2.15%

AVERAGE RESIDENTIAL  
SALE PRICE 2013-2017



Typical Buyer:



**BUYERS  
WITH FAMILIES**

Type of Home in Greatest Demand:



**SINGLE FAMILY**

Typical Seller:



**MOVE-UP  
SELLERS**

Current Market Dynamics:



**SELLERS'  
MARKET**

Average time sellers  
of homes under \$300,000  
accepted an offer:

**2-3 DAYS**

**RECOMMENDED  
RENOVATIONS  
FOR SELLERS:**

- Clean, decluttered home
- New appliances
- Modern paint colors

**"MUST HAVE"  
AMENITIES  
FOR BUYERS:**

- Updated kitchen & bath(s)
- Large yard
- Newly built home

**TOP UP-AND-COMING  
NEIGHBORHOODS:**

All in demand

Data and insight provided by RE/MAX INTEGRA, New England. Data reflects January – March 2018 and the same timeframe for 2017, except where indicated.

### LUXURY MARKET



Average luxury sales price:  
**\$1,569,853.79**

**2018 MARKET  
TRENDS REPORT**

**RE/MAX**