

GREAT NORTH WOODS

NEW HAMPSHIRE

2017 \$123,188.85
2018 \$141,074.12

↑ 14.52%
AVERAGE SALES
PRICE FOR Q1
PERCENT CHANGE

Coos county

Average days on market for Q1:

186.08 184.31



2017 2018

Average days on market for Q1 percent change:

↓ 0.95%

Units sold in Q1:

182 182



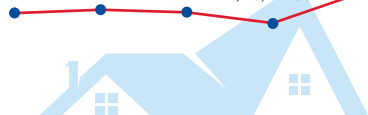
2017 2018

Units sold in Q1 percent change:

↔ 0.00%

AVERAGE RESIDENTIAL
SALE PRICE 2013-2017

2013 \$117,250.49 2014 \$118,586.54 2015 \$117,560.10 2016 \$113,272.30 2017 \$125,060.04



Typical Buyer:



**BUYERS
WITH FAMILIES**

Typical Seller:



**RETIREE
SELLERS**

Type of Home in Greatest Demand:



SINGLE FAMILY

Current Market Dynamics:



**BUYERS'
MARKET**

Average time sellers of homes under \$300,000 accepted an offer:

+/- 30 DAYS

**RECOMMENDED
RENOVATIONS
FOR SELLERS:**

- Renovated kitchen & bath(s)
- Clean, decluttered home

**"MUST HAVE"
AMENITIES
FOR BUYERS:**

- Large yard
- Updated kitchen & bath(s)

**TOP UP-AND-COMING
NEIGHBORHOODS:**

Gorham, Randolph, Lancaster

Data and insight provided by RE/MAX INTEGRA, New England. Data reflects January – March 2018 and the same timeframe for 2017, except where indicated.

**2018 MARKET
TRENDS REPORT**

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