

DARTMOUTH

NEW HAMPSHIRE

2017 \$193,500.98
2018 \$221,205.78

↑ 14.32%
AVERAGE SALES
PRICE FOR Q1
PERCENT CHANGE

Sullivan, Grafton counties

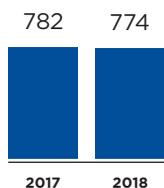
Average days on market for Q1:



Average days on market for Q1 percent change:

↓ 9.46%

Units sold in Q1:



Units sold in Q1 percent change:

↓ 1.02%

AVERAGE RESIDENTIAL SALE PRICE 2013-2017



Typical Buyer:



FIRST-TIME BUYERS

Type of Home in Greatest Demand:



SINGLE FAMILY

Typical Seller:



MOVE-UP SELLERS

Current Market Dynamics:



SELLERS' MARKET

Average time sellers of homes under \$300,000 accepted an offer:

2-3 DAYS

RECOMMENDED RENOVATIONS FOR SELLERS:

- Renovated kitchen & bath(s)
- Modern paint colors

"MUST HAVE" AMENITIES FOR BUYERS:

- Walkable community
- Updated kitchen & bath(s)
- Proximity to work

TOP UP-AND-COMING NEIGHBORHOODS:

Grantham, Enfield, Newport

Data and insight provided by RE/MAX INTEGRRA, New England. Data reflects January – March 2018 and the same timeframe for 2017, except where indicated.

LUXURY MARKET



Average luxury sales price:

\$1,094,000.00

2018 MARKET
TRENDS REPORT

RE/MAX