

DOWNEAST MAINE

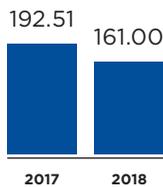
2017 \$212,843.01 2018 \$224,367.88

↑ 5.41%

AVERAGE SALES PRICE FOR Q1 PERCENT CHANGE

Lincoln, Knox, Waldo counties

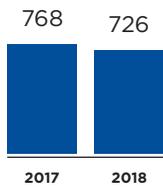
Average days on market for Q1:



Average days on market for Q1 percent change:

↓ 16.37%

Units sold in Q1:



Units sold in Q1 percent change:

↓ 5.47%

AVERAGE RESIDENTIAL SALE PRICE 2013-2017



Typical Buyer:



BUYERS WITH FAMILIES

Type of Home in Greatest Demand:



SINGLE FAMILY

Typical Seller:



RETIREE SELLERS

Current Market Dynamics:



SELLERS' MARKET

Average time sellers of homes under \$300,000 accepted an offer:

+/- 30 DAYS

RECOMMENDED RENOVATIONS FOR SELLERS:

- Renovated kitchen & bath(s)
- Clean, decluttered home

"MUST HAVE" AMENITIES FOR BUYERS:

- Updated kitchen & bath(s)
- Schools
- Proximity to retail & restaurants

TOP UP-AND-COMING NEIGHBORHOODS:

Belfast, Rockland

Data and insight provided by RE/MAX INTEGRA, New England. Data reflects January – March 2018 and the same timeframe for 2017, except where indicated.

LUXURY MARKET



Average luxury sales price:

\$3,619,166.67

2018 MARKET TRENDS REPORT

RE/MAX