

NORTH SHORE

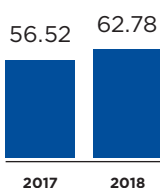
MASSACHUSETTS

2017 2018
\$411,653.01 \$435,020.85

↑ 5.68%
AVERAGE SALES
PRICE FOR Q1
PERCENT CHANGE

Essex county

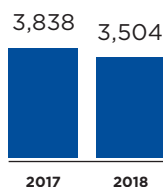
Average days on
market for Q1:



Average days on
market for
Q1 percent
change:

↓ 9.97%

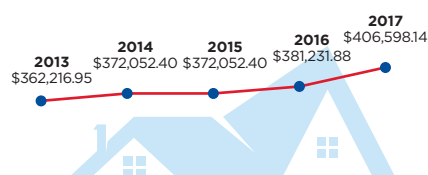
Units sold in Q1:



Units sold
in Q1 percent
change:

↓ 8.70%

AVERAGE RESIDENTIAL
SALE PRICE 2013-2017



Typical Buyer:



**BUYERS
WITH FAMILIES**

Typical Seller:



**MOVE-UP
SELLERS**

Type of Home in Greatest Demand:



SINGLE FAMILY

Current Market Dynamics:



**SELLERS'
MARKET**

Average time sellers
of homes under \$300,000
accepted an offer:

+/- 7 DAYS

**RECOMMENDED
RENOVATIONS
FOR SELLERS:**

- Renovated kitchen & bath(s)

**"MUST HAVE"
AMENITIES
FOR BUYERS:**

- Updated kitchen & bath(s)

**TOP UP-AND-COMING
NEIGHBORHOODS:**

N/A

Data and insight provided by RE/MAX INTEGRA, New England. Data reflects January – March 2018 and the same timeframe for 2017, except where indicated.

LUXURY MARKET



Average luxury sales price:
\$1,658,294.19

**2018 MARKET
TRENDS REPORT**

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