

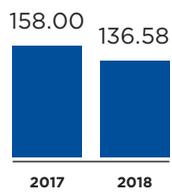
# MARTHA'S VINEYARD & NANTUCKET

## MASSACHUSETTS



### Dukes, Nantucket counties

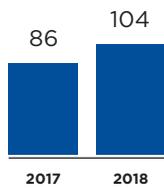
Average days on market for Q1:



Average days on market for Q1 percent change:

**↓13.56%**

Units sold in Q1:



Units sold in Q1 percent change:

**↑20.93%**

#### AVERAGE RESIDENTIAL SALE PRICE 2013-2017



Typical Buyer:



**BUYERS WITH FAMILIES**

Type of Home in Greatest Demand:



**SINGLE FAMILY**

Typical Seller:



**SINGLE SELLERS**

Current Market Dynamics:



**SELLERS' MARKET**

Average time sellers of homes under \$300,000 accepted an offer:

**ONE MONTH OR LONGER**

#### RECOMMENDED RENOVATIONS FOR SELLERS:

- Renovated kitchen & bath(s)
- Clean, decluttered home

#### "MUST HAVE" AMENITIES FOR BUYERS:

- Access to beach (resort destination)

#### TOP UP-AND-COMING NEIGHBORHOODS:

Ocean Heights, Lambert's Cove, Katama

Data and insight provided by RE/MAX INTEGRRA, New England. Data reflects January – March 2018 and the same timeframe for 2017, except where indicated.

### LUXURY MARKET



Average luxury sales price:

**\$2,041,818.97**

**2018 MARKET TRENDS REPORT**

**RE/MAX**