

HARTFORD COUNTY CONNECTICUT

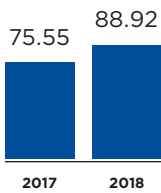
2017 \$217,500.41 2018 \$221,680.07

↑ 1.92%

AVERAGE SALES PRICE FOR Q1 PERCENT CHANGE

West Hartford, Newington, Wethersfield, South Windsor, Windsor regions

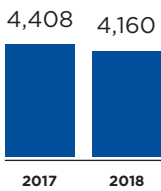
Average days on market for Q1:



Average days on market for Q1 percent change:

↑ 17.70%

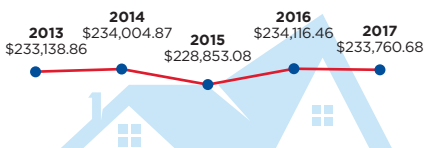
Units sold in Q1:



Units sold in Q1 percent change:

↓ 5.63%

AVERAGE RESIDENTIAL SALE PRICE 2013-2017



Typical Buyer:



BUYERS WITH FAMILIES

Type of Home in Greatest Demand:



SINGLE FAMILY

Typical Seller:



MOVE-UP SELLERS

Current Market Dynamics:



BALANCED MARKET

Average time sellers of homes under \$300,000 accepted an offer:

+/- 35 DAYS

RECOMMENDED RENOVATIONS FOR SELLERS:

- Renovated kitchen & bath(s)
- Modern paint colors

"MUST HAVE" AMENITIES FOR BUYERS:

- Walkable community
- Proximity to retail & restaurants
- Updated kitchen & bath(s)

TOP UP-AND-COMING NEIGHBORHOODS:

Elmwood section of west Hartford, southern west Hartford

Data and insight provided by RE/MAX INTEGRA, New England. Data reflects January – March 2018 and the same timeframe for 2017, except where indicated.

LUXURY MARKET



Average luxury sales price:

\$1,133,214.29

2018 MARKET TRENDS REPORT

RE/MAX