

# *INDIANA*

JANUARY - DECEMBER 2019

## TOP AGENT REPORT

YTD 2019 Top 100 by RESIDENTIAL COMMISSIONS

INDIVIDUALS

YTD 2019 Top 50 by RESIDENTIAL COMMISSIONS

TEAMS

YTD Top 10 by COMMERCIAL COMMISSIONS

INDIVIDUALS | TEAMS

YTD Top 50 by TRANSACTION

INDIVIDUALS | TEAMS

YTD Top LUXURY AGENTS

INDIVIDUAL and TEAM

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# TOP INDIVIDUAL AGENTS

*by residential commissions*

JANUARY - DECEMBER 2019 | INDIANA

|    | Name                 | Company                          | Office         |
|----|----------------------|----------------------------------|----------------|
| 1  | Jennil Salazar-Scott | RE/MAX ABILITY PLUS              | Carmel         |
| 2  | Jeremy Tucker        | RE/MAX CENTERSTONE               | Avon           |
| 3  | Joe Schroder         | RE/MAX REALTY ONE                | Kokomo         |
| 4  | Ron Plecher          | RE/MAX REALTY PROFESSIONALS      | Bloomington    |
| 5  | Andrew Walker        | RE/MAX ACCLAIMED PROPERTIES      | Bloomington    |
| 6  | Steve Miller         | RE/MAX RESULTS                   | Goshen         |
| 7  | Karen Pitkin         | RE/MAX REALTY PROFESSIONALS      | Bloomington    |
| 8  | Tracee Lutes         | RE/MAX ACCLAIMED PROPERTIES      | Bloomington    |
| 9  | Tamara House         | RE/MAX CENTERSTONE               | Crawfordsville |
| 10 | Anuja Chandra        | RE/MAX REAL ESTATE PROFESSIONALS | Columbus       |
| 11 | Rebekah Hanna        | RE/MAX REAL ESTATE GROUPS        | Muncie         |
| 12 | Donna Tewmey         | RE/MAX TOWER                     | Greensburg     |
| 13 | Anna Chapman         | RE/MAX REAL ESTATE MERCHANDISERS | Washington     |
| 14 | Nicolas Wyse         | RE/MAX RESULTS                   | Goshen         |
| 15 | Carrie Abfall        | RE/MAX REAL ESTATE PROFESSIONALS | Columbus       |
| 16 | Cathy Hicks          | RE/MAX PACE REALTY               | Crown Point    |
| 17 | Leslie Pyle          | RE/MAX CENTERSTONE               | Crawfordsville |
| 18 | Bart Medlock         | RE/MAX FIRST                     | Jeffersonville |
| 19 | Brody Tarter         | RE/MAX EVOLVE                    | Winchester     |
| 20 | Jane Yoder           | RE/MAX RESULTS                   | Fort Wayne     |
| 21 | Amy Kopp             | RE/MAX ACCLAIMED PROPERTIES      | Bloomington    |
| 22 | Dru Cash             | RE/MAX 100                       | Mishawaka      |
| 23 | Dana Carson          | RE/MAX REAL ESTATE PROFESSIONALS | Columbus       |
| 24 | John Pacilio         | RE/MAX ABILITY PLUS              | Carmel         |
| 25 | Patrick Pfefferkorn  | RE/MAX RESULTS                   | Warsaw         |

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- Individual Agents, all areas of specialization, residential commissions only
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*by residential commissions*

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|    | Name              | Company                          | Office       |
|----|-------------------|----------------------------------|--------------|
| 26 | Jane Crowley      | RE/MAX REVOLUTION                | Evansville   |
| 27 | Kay Rogan         | RE/MAX REALTY ASSOCIATES         | Munster      |
| 28 | Patricia Harrison | RE/MAX FIRST                     | New Albany   |
| 29 | Beth Robinson     | RE/MAX REALTY PROFESSIONALS      | Bloomington  |
| 30 | Zak Szymanski     | RE/MAX REALTY PROFESSIONALS      | Bloomington  |
| 31 | Sheila Showalter  | RE/MAX RESULTS                   | Goshen       |
| 32 | Shell Barger      | RE/MAX ABILITY PLUS              | Carmel       |
| 33 | Becky Higgins     | RE/MAX ADVANTAGE                 | Floyds Knobs |
| 34 | Christine Hall    | RE/MAX RESULTS                   | Schererville |
| 35 | David Cronnin     | RE/MAX ABILITY PLUS              | Carmel       |
| 36 | Jeffrey Warden    | RE/MAX REALTY PROFESSIONALS      | Bloomington  |
| 37 | Terry Melvin      | RE/MAX LEGENDS GROUP             | Indianapolis |
| 38 | Andrea Lutz       | RE/MAX ACCLAIMED PROPERTIES      | Bloomington  |
| 39 | Vicky Gelfius     | RE/MAX REAL ESTATE PROFESSIONALS | Columbus     |
| 40 | Chris Smith       | RE/MAX ACCLAIMED PROPERTIES      | Bloomington  |
| 41 | Tad Braner        | RE/MAX ABILITY PLUS              | Carmel       |
| 42 | Shelley Hadler    | RE/MAX TOWER                     | Greensburg   |
| 43 | Tammy Carroll     | RE/MAX CENTERSTONE               | Avon         |
| 44 | Laura Konieczny   | RE/MAX COUNTY WIDE 1ST           | LaPorte      |
| 45 | Dewain Davis      | RE/MAX SELECT REALTY             | Winamac      |
| 46 | Julie Timmons     | RE/MAX REAL ESTATE PROFESSIONALS | Columbus     |
| 47 | Jason Hofmann     | RE/MAX ABILITY PLUS              | Carmel       |
| 48 | Michael Jones     | RE/MAX AT THE CROSSING           | Indianapolis |
| 49 | Steffanie Hensley | RE/MAX AT THE CROSSING           | Indianapolis |
| 50 | Alice Steppe      | RE/MAX LEGENDS GROUP             | Indianapolis |

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|    | Name                   | Company                          | Office         |
|----|------------------------|----------------------------------|----------------|
| 51 | Lisa Sears             | RE/MAX LEGENDS GROUP             | Indianapolis   |
| 52 | Tina Cale-Coons        | RE/MAX REAL ESTATE GROUPS        | Muncie         |
| 53 | Bobbi Burns            | RE/MAX REAL ESTATE ASSOCIATES    | Terre Haute    |
| 54 | Cathy Hunnicutt        | RE/MAX REALTY ONE                | Kokomo         |
| 55 | Betty Lanke            | RE/MAX REAL ESTATE ASSOCIATES    | Terre Haute    |
| 56 | Lori Eisert            | RE/MAX PREFERRED CHOICE          | Brookville     |
| 57 | Chris Creagh           | RE/MAX FIRST                     | Jeffersonville |
| 58 | Jason Wampler          | RE/MAX 1ST CHOICE                | Knox           |
| 59 | Michele Burke          | RE/MAX REALTY ONE                | Kokomo         |
| 60 | Angela Miller Brees    | RE/MAX LEGENDS GROUP             | Indianapolis   |
| 61 | Lydia Ridenour-Homeier | RE/MAX CENTERSTONE               | Plainfield     |
| 62 | Cindy Bluhm            | RE/MAX RESULTS                   | Fort Wayne     |
| 63 | David McDaniel         | RE/MAX RESULTS                   | Fort Wayne     |
| 64 | Mark Pontecorvo        | RE/MAX RESULTS                   | Angola         |
| 65 | A.J. Bowlen            | RE/MAX ACCLAIMED PROPERTIES      | Bloomington    |
| 66 | David Boeglin          | RE/MAX REAL ESTATE ASSOCIATES    | Terre Haute    |
| 67 | Timothy Vicsik         | RE/MAX 100                       | Mishawaka      |
| 68 | Natalie Adkins         | RE/MAX REAL ESTATE PROFESSIONALS | Columbus       |
| 69 | John Mullican          | RE/MAX REAL ESTATE ASSOCIATES    | Terre Haute    |
| 70 | Heather Schaller       | RE/MAX ABILITY PLUS              | Lebanon        |
| 71 | Mallory Annis          | RE/MAX FIRST                     | Jeffersonville |
| 72 | Lorraine Fowler        | RE/MAX ACCLAIMED PROPERTIES      | Bloomington    |
| 73 | Sarah Floyd            | RE/MAX COMPLETE                  | Fishers        |
| 74 | Bryan Paine            | RE/MAX ACCLAIMED PROPERTIES      | Bloomington    |
| 75 | Paula Kiger            | RE/MAX ADVANTAGE                 | Floyds Knobs   |

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|     | Name             | Company                          | Office       |
|-----|------------------|----------------------------------|--------------|
| 76  | John Wampler     | RE/MAX 1ST CHOICE                | Knox         |
| 77  | Kristal Carrasco | RE/MAX AT THE CROSSING           | Indianapolis |
| 78  | Alice Chastain   | RE/MAX ACCLAIMED PROPERTIES      | Bloomington  |
| 79  | Kimberly Price   | RE/MAX ACCLAIMED PROPERTIES      | Bloomington  |
| 80  | Alison Kirchner  | RE/MAX REAL ESTATE ASSOCIATES    | Terre Haute  |
| 81  | Patty Tritch     | RE/MAX RESULTS                   | Fort Wayne   |
| 82  | Gary Paine       | RE/MAX ACCLAIMED PROPERTIES      | Bloomington  |
| 83  | Pamela Maloney   | RE/MAX REALTY ONE                | Kokomo       |
| 84  | Nicholas Spegal  | RE/MAX REALTY GROUP              | Greenfield   |
| 85  | Jill Brenay      | RE/MAX 100                       | Mishawaka    |
| 86  | Edwina Withers   | RE/MAX RESULTS                   | Greenwood    |
| 87  | Kathy Hamman     | RE/MAX RESULTS                   | Warsaw       |
| 88  | Mark McCreery    | RE/MAX REAL ESTATE ASSOCIATES    | Terre Haute  |
| 89  | Jamie Brown      | RE/MAX RESULTS                   | Greenwood    |
| 90  | Linda Jacobson   | RE/MAX OAK CREST REALTY          | Plymouth     |
| 91  | Kelly Sullivan   | RE/MAX REAL ESTATE PROFESSIONALS | Columbus     |
| 92  | David Jacinto    | RE/MAX RESULTS                   | Schererville |
| 93  | Julia Berberich  | RE/MAX CENTERSTONE               | Plainfield   |
| 94  | Nessim Saad      | RE/MAX LEGENDS GROUP             | Indianapolis |
| 95  | Kenny Kent       | RE/MAX 100                       | Mishawaka    |
| 96  | Melissa Jackson  | RE/MAX REALTY ONE                | Kokomo       |
| 97  | Becky Wann       | RE/MAX REALTY PROFESSIONALS      | Bloomington  |
| 98  | Tracy Long-Jones | RE/MAX ADVANTAGE                 | Floyds Knobs |
| 99  | Shelly Mobus     | RE/MAX OAK CREST REALTY          | Elkhart      |
| 100 | Dennis Galloway  | RE/MAX COUNTY WIDE 1ST           | LaPorte      |

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# TOP TEAMS

*by residential commissions*

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|    | Name              | Team Name                        | Company                      | Office         |
|----|-------------------|----------------------------------|------------------------------|----------------|
| 1  | Dennis Nottingham | Indy Home Pros Team              | RE/MAX ADVANCED REALTY       | Indianapolis   |
| 2  | Catherine Stevens | Premier Team                     | RE/MAX FIRST                 | Jeffersonville |
| 3  | Chris Schulhof    | Chris Schulhof Home Selling Team | RE/MAX REALTY SERVICES       | Indianapolis   |
| 4  | Julia Robbins     | The Julia Robbins Team           | RE/MAX 100                   | Mishawaka      |
| 5  | Libby Somerville  | The Somerville Team              | RE/MAX ABILITY PLUS          | Carmel         |
| 6  | Julie Schnepf     | Schnepf Real Estate Experts      | RE/MAX LEGACY                | Pendleton      |
| 7  | Jeffrey Cummings  | Jeffrey Cummings Team            | RE/MAX COMPLETE              | Fishers        |
| 8  | Michael Price     | Mike Price Realty Team           | RE/MAX CENTERSTONE           | Plainfield     |
| 9  | Mark Dudley       | The Mark Dudley Team             | RE/MAX REALTY GROUP          | Greenfield     |
| 10 | Kevin Elson       | Epps Elson Team                  | RE/MAX ABILITY PLUS          | Carmel         |
| 11 | Jan Lazzara       | Jan Lazzara                      | RE/MAX 100                   | Mishawaka      |
| 12 | Steven Custis     | The Custis Team                  | RE/MAX CORNERSTONE           | Greencastle    |
| 13 | Jenny Laughner    | Jenny Laughner Team              | RE/MAX RESULTS               | Greenwood      |
| 14 | Becky Johnson     | The Indiana Real Estate Stars    | RE/MAX ABILITY PLUS          | Lafayette      |
| 15 | Ryan Orr          | The Orr Home Selling Team        | RE/MAX REAL ESTATE GROUPS    | Muncie         |
| 16 | Nick Rodgers      | Nick Rodgers                     | RE/MAX REAL ESTATE SOLUTIONS | Anderson       |
| 17 | Ryan Kramer       | Kramer Real Estate Group         | RE/MAX REAL ESTATE GROUPS    | Muncie         |
| 18 | Steve Sergi       | The Sergi Group                  | RE/MAX LEGENDS GROUP         | Indianapolis   |
| 19 | Robin Pickett     | The Pickett Team                 | RE/MAX CENTERSTONE           | Avon           |
| 20 | Christie Snapp    | The Indy Scene Real Estate Team  | RE/MAX ABILITY PLUS          | Carmel         |
| 21 | Eric Heuer        | Indy Dream Home Team             | RE/MAX EDGE                  | Noblesville    |
| 22 | Mary Sherer       | Hoosier Heartland Team           | RE/MAX CROSSROADS            | Fort Wayne     |
| 23 | Steve Silver      | Steve Silver                     | RE/MAX PROFESSIONALS         | Seymour        |
| 24 | Kelly Wood        | Wood Charles Realty Group        | RE/MAX CENTERSTONE           | Avon           |
| 25 | Herbert Rice      | Your New Home Connection         | RE/MAX ABILITY PLUS          | Carmel         |

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|    | Name            | Team Name                     | Company                          | Office         |
|----|-----------------|-------------------------------|----------------------------------|----------------|
| 26 | Chris Harcourt  | Christopher Harcourt          | RE/MAX CORNERSTONE               | Greencastle    |
| 27 | Naomi Eason     | The Naomi Eason Team          | RE/MAX REALTY ONE                | Kokomo         |
| 28 | Rachel Port     | The Bill and Rachel Port Team | RE/MAX REALTY ASSOCIATES         | Munster        |
| 29 | Keith Albrecht  | The Keith Albrecht Team       | RE/MAX ELITE PROPERTIES          | Carmel         |
| 30 | Mike Ellis      | Michael Ellis                 | RE/MAX CENTERSTONE               | Plainfield     |
| 31 | Ryan Crissinger | Team Columbus                 | RE/MAX REAL ESTATE PROFESSIONALS | Columbus       |
| 32 | Brittany Burke  | The Star Team                 | RE/MAX REALTY GROUP              | Greenfield     |
| 33 | Jeff Hilycord   | The Jeff Hilycord Team        | RE/MAX REAL ESTATE PROFESSIONALS | Columbus       |
| 34 | James Bausch    | The James Bausch Team         | RE/MAX RESULTS                   | Warsaw         |
| 35 | Jayne Gauci     | The Gauci Group               | RE/MAX ABILITY PLUS              | Carmel         |
| 36 | Mark Skibowski  | The Mark Skibowski Team       | RE/MAX LAKES                     | North Webster  |
| 37 | Paul Kiger      | Paul Kiger Group              | RE/MAX ADVANTAGE                 | Floyds Knobs   |
| 38 | Matt Evans      | The Matt Evans Team           | RE/MAX LIFESTYLES                | Valparaiso     |
| 39 | Steve Savage    | The Steve Savage Team         | RE/MAX RESULTS                   | Warsaw         |
| 40 | Judith Pierson  | The Judi Pierson Team         | RE/MAX RESULTS                   | Fort Wayne     |
| 41 | Carson Lowry    | Carson Lowry Real Estate Team | RE/MAX REVOLUTION                | Evansville     |
| 42 | Jennifer Marlow | Marlow Realty Group           | RE/MAX ABILITY PLUS              | Carmel         |
| 43 | Jean Donica     | The Donica Team               | RE/MAX REAL ESTATE PROFESSIONALS | Columbus       |
| 44 | Dave Balmer     | Jet Realty Team               | RE/MAX FIRST                     | Jeffersonville |
| 45 | Jody Meredith   | Meredith Realty Group         | RE/MAX LEGENDS GROUP             | Indianapolis   |
| 46 | Russell Burk    | Russell Burk                  | RE/MAX RESULTS                   | Greenwood      |
| 47 | Donovan Wilkins | Donovan Wilkins               | RE/MAX REVOLUTION                | Evansville     |
| 48 | Thomas Lazzara  | Lazzara Team                  | RE/MAX ABILITY PLUS              | Carmel         |
| 49 | Robert Campbell | The Rob Campbell Team         | RE/MAX RESULTS                   | Greenwood      |
| 50 | Don Harrington  | Harrington Home Team          | RE/MAX RESULTS                   | Greenwood      |

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|    | Name             | Company                       | Office         |
|----|------------------|-------------------------------|----------------|
| 1  | James Regester   | RE/MAX REALTY PROFESSIONALS   | Bloomington    |
| 2  | Mike Richardson  | RE/MAX REVOLUTION             | Evansville     |
| 3  | David Cash       | RE/MAX REAL ESTATE ASSOCIATES | Terre Haute    |
| 4  | Mike Kopp        | RE/MAX FIRST                  | Jeffersonville |
| 5  | Tammy Kelly      | RE/MAX ABILITY PLUS           | Lebanon        |
| 6  | Merle Green      | RE/MAX CENTERSTONE            | Plainfield     |
| 7  | William Turnbill | RE/MAX RESULTS                | Greenwood      |
| 8  | Dan Laser        | RE/MAX CENTERSTONE            | Avon           |
| 9  | Jim Bittner      | RE/MAX REAL ESTATE SOLUTIONS  | Anderson       |
| 10 | Stephen Bright   | RE/MAX 1ST REALTY             | Martinsville   |

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|    | Name              | Team Name                        | Company                       | Office         |
|----|-------------------|----------------------------------|-------------------------------|----------------|
| 1  | Reed Martin       | Reed Estate Group                | RE/MAX FIRST                  | Jeffersonville |
| 2  | Tim Mason         | The Tim Mason Team               | RE/MAX REVOLUTION             | Princeton      |
| 3  | Lance Roush       | Lance Roush                      | RE/MAX 100                    | Mishawaka      |
| 4  | Katie Malott      | Katie Malott Realty              | RE/MAX LEGENDS GROUP          | Indianapolis   |
| 5  | Oscar Sison       | The Oscar Sison Team             | RE/MAX REAL ESTATE ASSOCIATES | Terre Haute    |
| 6  | Debbie Yozipovich | The Debbie Yozipovich Team       | RE/MAX REALTY GROUP           | Greenfield     |
| 7  | Dave Goebel       | Team Goebel                      | RE/MAX OAK CREST REALTY       | Plymouth       |
| 8  | Pamela Lumley     | Pamela Lumley                    | RE/MAX ABILITY PLUS           | New Albany     |
| 9  | Chris Schulhof    | Chris Schulhof Home Selling Team | RE/MAX REALTY SERVICES        | Indianapolis   |
| 10 | Anthony Ostler    | The Ostler Group                 | RE/MAX CENTERSTONE            | Avon           |

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|    | Name            | Company                          | Office         |
|----|-----------------|----------------------------------|----------------|
| 1  | Jeremy Tucker   | RE/MAX CENTERSTONE               | Avon           |
| 2  | Joe Schroder    | RE/MAX REALTY ONE                | Kokomo         |
| 3  | Brody Tarter    | RE/MAX EVOLVE                    | Winchester     |
| 4  | Steve Miller    | RE/MAX RESULTS                   | Goshen         |
| 5  | Rebekah Hanna   | RE/MAX REAL ESTATE GROUPS        | Muncie         |
| 6  | Leslie Pyle     | RE/MAX CENTERSTONE               | Crawfordsville |
| 7  | Tina Cale-Coons | RE/MAX REAL ESTATE GROUPS        | Muncie         |
| 8  | Bart Medlock    | RE/MAX FIRST                     | Jeffersonville |
| 9  | Anna Chapman    | RE/MAX REAL ESTATE MERCHANDISERS | Washington     |
| 10 | Jason Wampler   | RE/MAX 1ST CHOICE                | Knox           |
| 11 | Donna Tewmey    | RE/MAX TOWER                     | Greensburg     |
| 12 | Ron Plecher     | RE/MAX REALTY PROFESSIONALS      | Bloomington    |
| 13 | Andrew Walker   | RE/MAX ACCLAIMED PROPERTIES      | Bloomington    |
| 13 | Dewain Davis    | RE/MAX SELECT REALTY             | Winamac        |
| 14 | Tracee Lutes    | RE/MAX ACCLAIMED PROPERTIES      | Bloomington    |
| 14 | Cathy Hunnicutt | RE/MAX REALTY ONE                | Kokomo         |
| 15 | Betty Lanke     | RE/MAX REAL ESTATE ASSOCIATES    | Terre Haute    |
| 15 | Becky Higgins   | RE/MAX ADVANTAGE                 | Floyds Knobs   |
| 16 | Karen Pitkin    | RE/MAX REALTY PROFESSIONALS      | Bloomington    |
| 17 | Cathy Hicks     | RE/MAX PACE REALTY               | Crown Point    |
| 18 | Nicolas Wyse    | RE/MAX RESULTS                   | Goshen         |
| 18 | Anuja Chandra   | RE/MAX REAL ESTATE PROFESSIONALS | Columbus       |
| 19 | John Wampler    | RE/MAX 1ST CHOICE                | Knox           |
| 19 | Tamara House    | RE/MAX CENTERSTONE               | Crawfordsville |
| 19 | Matt Glentzer   | RE/MAX EVOLVE                    | Winchester     |

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|    | Name                 | Company                          | Office        |
|----|----------------------|----------------------------------|---------------|
| 20 | Jane Crowley         | RE/MAX REVOLUTION                | Evansville    |
| 21 | Michele Burke        | RE/MAX REALTY ONE                | Kokomo        |
| 22 | Shelley Hadler       | RE/MAX TOWER                     | Greensburg    |
| 22 | John Mullican        | RE/MAX REAL ESTATE ASSOCIATES    | Terre Haute   |
| 23 | Angela Grable        | RE/MAX INTEGRITY                 | Columbia City |
| 24 | Patricia Harrison    | RE/MAX FIRST                     | New Albany    |
| 25 | David Boeglin        | RE/MAX REAL ESTATE ASSOCIATES    | Terre Haute   |
| 25 | Jessica Sullivan     | RE/MAX REAL ESTATE ASSOCIATES    | Terre Haute   |
| 26 | Charise Goodnight    | RE/MAX REALTY ONE                | Kokomo        |
| 26 | Anna Gilsinger       | RE/MAX RESULTS                   | Warsaw        |
| 26 | Steffanie Hensley    | RE/MAX AT THE CROSSING           | Indianapolis  |
| 27 | Christopher Wesley   | RE/MAX SELECT ASSOCIATES         | Spencer       |
| 27 | Amy Kopp             | RE/MAX ACCLAIMED PROPERTIES      | Bloomington   |
| 27 | Jennil Salazar-Scott | RE/MAX ABILITY PLUS              | Carmel        |
| 28 | Christine Hall       | RE/MAX RESULTS                   | Schererville  |
| 29 | Kristal Carrasco     | RE/MAX AT THE CROSSING           | Indianapolis  |
| 30 | Melissa Jackson      | RE/MAX REALTY ONE                | Kokomo        |
| 31 | Jane Yoder           | RE/MAX RESULTS                   | Fort Wayne    |
| 31 | Natalie Adkins       | RE/MAX REAL ESTATE PROFESSIONALS | Columbus      |
| 32 | Sheila Showalter     | RE/MAX RESULTS                   | Goshen        |
| 32 | Kelly Wood           | RE/MAX PERFORMANCE               | Fortville     |
| 32 | Lori Cardinal        | RE/MAX MAINSTREAM                | Vincennes     |
| 33 | Mark McCreery        | RE/MAX REAL ESTATE ASSOCIATES    | Terre Haute   |
| 33 | Tammy Carroll        | RE/MAX CENTERSTONE               | Avon          |
| 33 | A.J. Bowlen          | RE/MAX ACCLAIMED PROPERTIES      | Bloomington   |

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|    | Name                 | Team Name                        | Company                      | Office         |
|----|----------------------|----------------------------------|------------------------------|----------------|
| 1  | Dennis Nottingham    | Indy Home Pros Team              | RE/MAX ADVANCED REALTY       | Indianapolis   |
| 2  | Catherine Stevens    | Premier Team                     | RE/MAX FIRST                 | Jeffersonville |
| 3  | Ryan Orr             | The Orr Home Selling Team        | RE/MAX REAL ESTATE GROUPS    | Muncie         |
| 4  | Ryan Kramer          | Kramer Real Estate Group         | RE/MAX REAL ESTATE GROUPS    | Muncie         |
| 5  | Nick Rodgers         | Nick Rodgers                     | RE/MAX REAL ESTATE SOLUTIONS | Anderson       |
| 6  | Julie Schnepf        | Schnepf Real Estate Experts      | RE/MAX LEGACY                | Pendleton      |
| 7  | Naomi Eason          | The Naomi Eason Team             | RE/MAX REALTY ONE            | Kokomo         |
| 8  | Michael Price        | Mike Price Realty Team           | RE/MAX CENTERSTONE           | Plainfield     |
| 9  | Julia Robbins        | The Julia Robbins Team           | RE/MAX 100                   | Mishawaka      |
| 10 | Chris Schulhof       | Chris Schulhof Home Selling Team | RE/MAX REALTY SERVICES       | Indianapolis   |
| 11 | Jeffrey Cummings     | Jeffrey Cummings Team            | RE/MAX COMPLETE              | Fishers        |
| 12 | Mark Dudley          | The Mark Dudley Team             | RE/MAX REALTY GROUP          | Greenfield     |
| 13 | Christopher Harcourt | Christopher Harcourt             | RE/MAX CORNERSTONE           | Greencastle    |
| 14 | Steven Custis        | The Custis Team                  | RE/MAX CORNERSTONE           | Greencastle    |
| 15 | Mary Sherer          | Hoosier Heartland Team           | RE/MAX CROSSROADS            | Fort Wayne     |
| 16 | Steve Silver         | Steve Silver                     | RE/MAX PROFESSIONALS         | Seymour        |
| 16 | Robin Pickett        | The Pickett Team                 | RE/MAX CENTERSTONE           | Avon           |
| 17 | Becky Johnson        | The Indiana Real Estate Stars    | RE/MAX ABILITY PLUS          | Lafayette      |
| 18 | Brittany Burke       | The Star Team                    | RE/MAX REALTY GROUP          | Greenfield     |
| 19 | James Bausch         | The James Bausch Team            | RE/MAX RESULTS               | Warsaw         |
| 20 | Kevin Elson          | Epps Elson Team                  | RE/MAX ABILITY PLUS          | Carmel         |
| 21 | Tim Mason            | The Tim Mason Team               | RE/MAX REVOLUTION            | Princeton      |
| 22 | Libby Somerville     | The Somerville Team              | RE/MAX ABILITY PLUS          | Carmel         |
| 22 | Jenny Laughner       | Jenny Laughner Team              | RE/MAX RESULTS               | Greenwood      |
| 22 | Herbert Rice         | Your New Home Connection         | RE/MAX ABILITY PLUS          | Carmel         |

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- Team Leaders, ranked by team total
- Based on closed transactions reported to the region from 1.1.2019 - 12.31.2019
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- Indiana agent count as of 12.31.2019 = 1273

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# TOP TEAMS

*by transaction*

JANUARY - DECEMBER 2019 | INDIANA

| Name               | Team Name                       | Company                          | Office         |
|--------------------|---------------------------------|----------------------------------|----------------|
| 23 Steve Savage    | The Steve Savage Team           | RE/MAX RESULTS                   | Warsaw         |
| 24 Kelly Wood      | Wood Charles Realty Group       | RE/MAX CENTERSTONE               | Avon           |
| 25 Rachel Port     | The Bill and Rachel Port Team   | RE/MAX REALTY ASSOCIATES         | Munster        |
| 25 Jan Lazzara     | Jan Lazzara                     | RE/MAX 100                       | Mishawaka      |
| 26 Jeff Hilycord   | The Jeff Hilycord Team          | RE/MAX REAL ESTATE PROFESSIONALS | Columbus       |
| 26 Dave Balmer     | Jet Realty Team                 | RE/MAX FIRST                     | Jeffersonville |
| 27 Ryan Crissinger | Team Columbus                   | RE/MAX REAL ESTATE PROFESSIONALS | Columbus       |
| 27 Eric Heuer      | Indy Dream Home Team            | RE/MAX EDGE                      | Noblesville    |
| 28 Mark Skibowski  | The Mark Skibowski Team         | RE/MAX LAKES                     | North Webster  |
| 29 Paul Kiger      | Paul Kiger Group                | RE/MAX ADVANTAGE                 | Floyds Knobs   |
| 30 Steve Sergi     | The Sergi Group                 | RE/MAX LEGENDS GROUP             | Indianapolis   |
| 30 Cindy Korporal  | The Cindy Korporal Team         | RE/MAX REALTY ONE                | Kokomo         |
| 31 Dave Goebel     | Team Goebel                     | RE/MAX OAK CREST REALTY          | Plymouth       |
| 32 Carson Lowry    | Carson Lowry Real Estate Team   | RE/MAX REVOLUTION                | Evansville     |
| 33 Matt Evans      | The Matt Evans Team             | RE/MAX LIFESTYLES                | Valparaiso     |
| 34 Lisa Buckner    | The Buckner Property Group      | RE/MAX REAL ESTATE GROUPS        | Muncie         |
| 35 Christy Thomson | Team Thomson                    | RE/MAX RESULTS                   | Angola         |
| 35 Reed Martin     | Reed Estate Group               | RE/MAX FIRST                     | Jeffersonville |
| 36 Eduardo Viruez  | Eduardo Viruez                  | RE/MAX RESULTS                   | Goshen         |
| 37 Russell Burk    | Russell Burk                    | RE/MAX RESULTS                   | Greenwood      |
| 37 Donovan Wilkins | Donovan Wilkins                 | RE/MAX REVOLUTION                | Evansville     |
| 38 Don Harrington  | Harrington Home Team            | RE/MAX RESULTS                   | Greenwood      |
| 39 Darrin Galyean  | Darrin Galyean                  | RE/MAX RESULTS                   | Greenwood      |
| 39 Christie Snapp  | The Indy Scene Real Estate Team | RE/MAX ABILITY PLUS              | Carmel         |
| 39 Lance Roush     | Lance Roush                     | RE/MAX 100                       | Mishawaka      |
| 40 Marti McFarren  | Marti McFarren                  | RE/MAX RESULTS                   | Fort Wayne     |

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# TOP LUXURY AGENT and TEAM

*by transaction*

JANUARY - DECEMBER 2019 | INDIANA

**Name** Jennil Salazar  
**Company** RE/MAX Ability Plus  
**Office** Carmel

**Name** Christopher Schulhof  
**Team Name** The Chris Schulhof Home Selling Team  
**Company** RE/MAX Realty Services  
**Office** Indianapolis

- \* Data sources include REality and iFranchise for transactions closed 1.1.2019 - 12.31.2019.
- \* Top Luxury agents are Top Producers, meet the state luxury criteria, and exemplify the qualities and values of the RE/MAX brand.
- \* IN Luxury transaction criteria: closing 2 or more transactions over \$500,000 in the last 60 days

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