

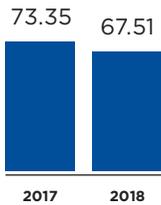
SOUTHWEST INDIANA

↑ 4.84%
AVERAGE SALES
PRICE FOR Q1
PERCENT CHANGE

2017 \$137,881.81
2018 \$144,553.48

Daviess, Dubois, Gibson, Knox, Martin, Perry, Pike, Posey, Spencer, Vanderburgh and Warrick counties

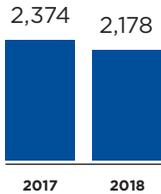
Average days on market for Q1:



Average days on market for Q1 percent change:

↓ 7.96%

Units sold in Q1:



Units sold in Q1 percent change:

↓ 8.26%

AVERAGE RESIDENTIAL SALE PRICE 2013-2017



Typical Buyer:



BUYERS WITH FAMILIES

Type of Home in Greatest Demand:



SINGLE FAMILY

Typical Seller:



MOVE-UP SELLERS

Current Market Dynamics:



SELLERS' MARKET

Average time sellers of homes under \$300,000 accepted an offer:

HOURS

RECOMMENDED RENOVATIONS FOR SELLERS:

- Renovated kitchen & bath(s)

"MUST HAVE" AMENITIES FOR BUYERS:

- Updated kitchen & bath(s)

Data and insight provided by RE/MAX INTEGRA, Midwest. Data reflects January – March 2018 and the same timeframe for 2017, except where indicated.

2018 MARKET
TRENDS REPORT

RE/MAX