

GREATER SOUTH BEND

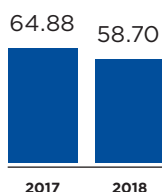
INDIANA

2017 \$147,915.32 2018 \$158,013.74

↑ 6.83%
AVERAGE SALES
PRICE FOR Q1
PERCENT CHANGE

St. Joseph, Marshall, Elkhart and Kosciusko counties

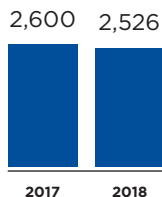
Average days on market for Q1:



Average days on market for Q1 percent change:

↓ 9.53%

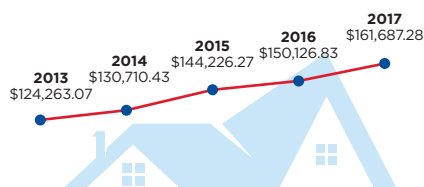
Units sold in Q1:



Units sold in Q1 percent change:

↓ 2.85%

AVERAGE RESIDENTIAL
SALE PRICE 2013-2017



Typical Buyer:



**BUYERS
WITH FAMILIES**

Type of Home in Greatest Demand:



SINGLE FAMILY

Typical Seller:



**MOVE-UP
SELLERS**

Current Market Dynamics:



**SELLERS'
MARKET**

Average time sellers
of homes under \$300,000
accepted an offer:

2-3 DAYS

**RECOMMENDED RENOVATIONS
FOR SELLERS:**

- Renovated kitchen & bath(s)
- Clean, decluttered home

**"MUST HAVE" AMENITIES
FOR BUYERS:**

- Updated kitchen & bath(s)

Data and insight provided by RE/MAX INTEGRA, Midwest. Data reflects January – March 2018 and the same timeframe for 2017, except where indicated.

2018 MARKET
TRENDS REPORT

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