

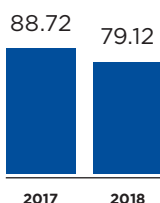
NORTHWEST INDIANA

2017 \$166,873.31
2018 \$181,684.39

↑ 8.88%
AVERAGE SALES
PRICE FOR Q1
PERCENT CHANGE

Lake, Porter, Jasper, Newton, Starke and Pulaski counties

Average days on
market for Q1:



Average days on
market for
Q1 percent
change:

↓ 10.82%

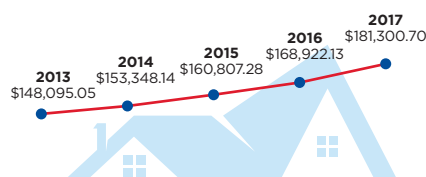
Units sold in Q1:



Units sold
in Q1 percent
change:

↓ 0.27%

AVERAGE RESIDENTIAL SALE PRICE 2013-2017



Typical Buyer:



**BUYERS
WITH FAMILIES**

Type of Home in Greatest Demand:



SINGLE FAMILY

Current Market Dynamics:



**BALANCED
MARKET**

Typical Seller:



**MOVE-UP
SELLERS**

Average time sellers
of homes under \$300,000
accepted an offer:

2-3 DAYS

RECOMMENDED RENOVATIONS FOR SELLERS:

- Clean, decluttered home

"MUST HAVE" AMENITIES FOR BUYERS:

- Move-in ready

Data and insight provided by RE/MAX INTEGRA, Midwest. Data reflects January – March 2018 and the same timeframe for 2017, except where indicated.

2018 MARKET
TRENDS REPORT

RE/MAX