

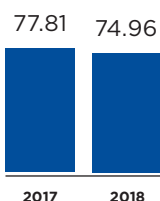
GREATER MUNCIE INDIANA

2017 2018
\$86,529.46 \$89,331.70

↑ 3.24%
AVERAGE SALES
PRICE FOR Q1
PERCENT CHANGE

Delaware, Henry and Blackford counties

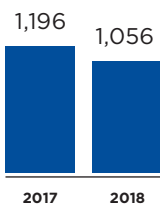
Average days on
market for Q1:



Average days on
market for
Q1 percent
change:

↓ 3.66%

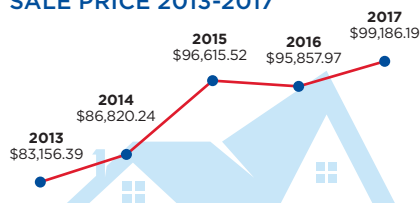
Units sold in Q1:



Units sold
in Q1 percent
change:

↓ 11.71%

AVERAGE RESIDENTIAL
SALE PRICE 2013-2017



Typical Buyer:



**FIRST-TIME
BUYERS**

Typical Seller:



**INVESTORS/
FLIPPERS**

Type of Home in Greatest Demand:



SINGLE FAMILY

Current Market Dynamics:



**SELLERS'
MARKET**

Average time sellers
of homes under \$300,000
accepted an offer:

1 MONTH OR LONGER

**RECOMMENDED RENOVATIONS
FOR SELLERS:**

- Renovated kitchen & bath(s)
- Modern paint colors
- Clean, decluttered home

**"MUST HAVE" AMENITIES
FOR BUYERS:**

- Updated kitchen & bath(s)

Data and insight provided by RE/MAX INTEGRA, Midwest. Data reflects January – March 2018 and the same timeframe for 2017, except where indicated.

**2018 MARKET
TRENDS REPORT**

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