

# GREATER BLOOMINGTON

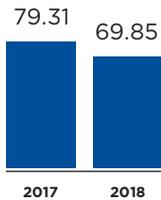
INDIANA

↑ 13.47%  
AVERAGE SALES PRICE FOR Q1 PERCENT CHANGE

2017 \$174,905.92  
2018 \$198,471.06

## Monroe, Owen and Greene counties

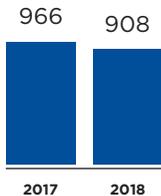
Average days on market for Q1:



Average days on market for Q1 percent change:

↓ 11.93%

Units sold in Q1:



Units sold in Q1 percent change:

↓ 6.00%

### AVERAGE RESIDENTIAL SALE PRICE 2013-2017



Typical Buyer:



ALL IN EQUAL MEASURE

Typical Seller:



SINGLE SELLERS, MARRIED SELLERS, MOVE-UP SELLERS & DOWNSIZERS

Type of Home in Greatest Demand:



SINGLE FAMILY

Current Market Dynamics:



SELLERS' MARKET

Average time sellers of homes under \$300,000 accepted an offer:

1 WEEK

#### RECOMMENDED RENOVATIONS FOR SELLERS:

- Renovated kitchen & bath(s)
- Clean, decluttered home

#### "MUST HAVE" AMENITIES FOR BUYERS:

- Updated kitchen & bath(s)

Data and insight provided by RE/MAX INTEGRA, Midwest. Data reflects January – March 2018 and the same timeframe for 2017, except where indicated.

2018 MARKET TRENDS REPORT

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