



Tech & Social

Personal & Business Development

Lead Manager

Sales Skills

RE/MAX Tools

Behind the Balloon LIVE (webinars)

Learn online, from wherever you are! These webinar sessions will be broadcast live and will cover current hot topics. *(USA & CAD versions running simultaneously)*

**Feb. 7, Mar. 7, Apr. 4,
Sept. 12, Oct. 3, Nov. 7**

Camp RE/MAX (webinars)

An annual favorite! Join us for 8 weeks of fast paced learning in small doses. Stay sharp on hot topics all summer, while networking with other RE/MAX professionals from around the globe!

**Jul. 6, 13, 20, 27
Aug. 3, 10, 17, 24**

Train the Trainer (webinars)

Designed for brokers, owners, managers and team leaders; these sessions will provide ready-made training content for you to deliver to your agents and team members.

Mar. 10 - RE/MAX Launchpad
May 12 - Culture & Recruiting
Aug. 18 - Prepare your Database for Fall
Nov. 10 - Business Planning

RE/MAX Bootcamp

Intensive sessions that offer the opportunity for advanced training and skill mastery.

Sept. 21 - Social/Online Ads

RE/MAX TIME

In-depth sessions designed to help you master a skill, improve your marketing, and better utilize current technology. Topics include training on lead & database management, the RE/MAX Launchpad, farming, social media, listing presentations, and much more!

Mar. 9 - Metro
Jun. 8 - Fort Wayne
Aug. 17 - South Metro
Sept. 14 - Jeffersonville
Nov. 9 - Merrillville

Designation

Certified Luxury Home Marketing Specialist: This intensive training course sets the standard for luxury sales training in the industry. Learn what wealthy buyers and sellers say are the real secrets to capturing their business and delivering outstanding service!

May 11 & 12

Momentum

This training program, designed for Broker Owners and Managers only, will cover how to leverage the power of the RE/MAX Brand, how to apply best practices for your office's financial health, how to recruit and retain the right agents and how to use the RE/MAX benefits, services, tools, and technology to grow a successful business.

**Sept. 26 & 27
Dec. 14 & 15**

Broker Profitability Series

A fast paced online session with focus on your financial success. Open by invite only to Broker/Owners and Managers.

**Apr. 20
Jul. 21
Oct. 20
Dec. 5**



Tech & Social

Personal & Business Development

Lead Manager

Sales Skills

RE/MAX Tools

RE/MAX & You TOUR

Join your Regional Staff members as we bring to life the RE/MAX tools, websites, services and value proposition. We'll top it off with current training on hot topics.

Mar. 23 - NW Indiana

Apr. 27 - Southern Indiana

May 18 - Metro

RE/MAX Connect

A robust and fast-paced agenda will keep agents ahead of the competition! Hear from industry leading experts, get updates from RE/MAX Leadership, and receive training on current and relevant topics.

Jan. 26 - IN Metro North

RE/CHARGE

The premier Real Estate event of the year combines keynote speakers, personalized breakout sessions, an interactive vendor marketplace and incredible networking opportunities.

Oct. 5

TEAM Basecamp

A two-day event with specific focus on assisting you with starting and structuring your team, creating sustainable growth strategies, and preparing you to lead with purpose.

Feb. 2 & 3

Broker Round Tables

Broker/Owners and Managers, join your peers to discuss topics and solve challenges specific to your market. A fantastic opportunity to leverage the knowledge and expertise of your peers.

Jan. 20

Apr. 21

Aug. 25

Evening of Accolades

An exclusive retreat for the best of the best - by special invitation only. This event will bring together the RE/MAX associates who have achieved Platinum Club Level or above.

Mar. 10

Broker/Owner and Manager Retreat

Make time to work "on" your business, not just "in" it. Join Broker/Owners and Managers from around the region for two days of practical education that applies directly to your business & valuable networking opportunities.

Dec. 4 & 5