



Tech & Social

Personal & Business Development

Lead Manager

Sales Skills

RE/MAX Tools

Leveraging Leaders

Network, share tips and ideas, discuss questions and peer share in these invite-only sessions designed for niche demographics.

May 11 - Luxury

Oct. 5 - New Agents

Nov. 8 - Teams

RE/CHARGE

The premier Real Estate event of the year combines keynote speakers, educational breakout sessions, an interactive vendor marketplace and incredible networking opportunities.

Oct. 25 & 26

TEAM Basecamp

A two-day event with specific focus on assisting you with starting and structuring your team, creating sustainable growth strategies, and preparing you to lead with purpose.

Feb. 8 & 9

RE/MAX Connect

A robust and fast paced agenda will keep you ahead of the competition. Hear from industry experts, get updates from RE/MAX leadership, and receive training on current topics.

Mar. 14 - RI

Apr. 6 - ME

May 18 - NH

Sept. 19 - MA

Broker Round Tables

Broker/Owners and Managers, join your peers to discuss topics and solve challenges specific to your market. A fantastic opportunity to leverage the knowledge and expertise of your peers.

Mar. 21 - CT/RI

Mar. 22 - MA/NH

Mar. 23 - ME/VT

Accolades Retreat

An exclusive retreat for the best of the best - by special invitation only. This event will bring together the RE/MAX associates who have achieved Platinum Club Level or above.

Jun. 8 & 9

Broker/Owner and Manager Retreat

Make time to work "on" your business, not just "in" it. Join Broker/Owners and Managers from around the region for two days of practical education that applies directly to your business & valuable networking opportunities.

Sept. 12 & 13

**Behind the Balloon LIVE** (webinars)

Learn online, from wherever you are! These sessions will showcase the RE/MAX tools and services that you can implement into your business today!

**Feb. 7, Mar. 7, Apr. 4,
Sept. 12, Oct. 3, Nov. 7**

Camp RE/MAX (webinars)

An annual favorite! Join us for 8 weeks of fast paced learning in small doses. Stay sharp on hot topics all summer, while networking with other RE/MAX professionals from around the globe!

**Jul. 6, 13, 20, 27
Aug. 3, 10, 17, 24**

Momentum

This training program, designed for Broker Owners and Managers only, will cover how to leverage the power of the RE/MAX Brand, how to apply best practices for your office's financial health, how to recruit and retain the right agents and how to use the RE/MAX benefits, services, tools, and technology to grow a successful business.

**Jan. 25
Feb. 8 & 22
Mar. 8 & 29**

Designations**Certified Luxury Home Marketing Specialist:**

This intensive training course sets the standard for luxury sales training in the industry. Learn what wealthy buyers and sellers say are the real secrets to capturing their business and delivering outstanding service.

May 11 & 12

Certified Negotiation Expert: This two-day course implements systems to elevate your negotiation skills to the next level, increase your competitive advantage, and deliver exceptional results to your clients.

Sept. 20 & 21

Train the Trainer (webinars)

Designed for brokers, owners, managers and team leaders; these sessions will provide ready-made training content for you to deliver to your agents and team members.

Mar. 10 - RE/MAX Launchpad
May 12 - Culture & Recruiting
Aug. 18 - Prepare your Database for Fall
Nov. 10 - Business Planning

RE/MAX TIME

In-depth sessions designed to help you master a skill, improve your marketing, and better utilize current technology. Topics include training on lead & database management, the RE/MAX Launchpad, farming, social media, listing presentations, and much more!

Mar. 22: Westborough, MA
Apr. 4: Salem, NH
May 10: Colchester, VT
Sept. 12: Warwick, RI
Sept. 21: Hartford, CT
Oct. 5: Portland, ME
Nov. 9: Burlington, MA